

# **CONTRACT COMPARISON** SEPTEMBER 2015

**Tentative Agreement Edition** 



# TABLE OF CONTENTS

5	Note from SWAPA President Paul Jackson
6	Introduction
7	Contract Durations
	AIRCRAFT
8	Aircraft Groups
10	Aircraft Orders
11	Pilots and Retirements
	PAY
12	Pay Rates — Captain
14	Pay Rates — First Officer
17	Per Diem
18	International Override
19	Premium Pay
20	Profit Sharing
21	Training Pay
22	Reroute Rules
	GENERAL
23	Sick Pay
25	Work Rules
25	Duty Rigs
26	Line Holder
27	Reserve
29	Vacation
30	Hotels
30	Parking
31	Deadhead
32	Airline Partnerships
34	Scope
34	Furlough
34	Pilot Hub Departures
	BENEFITS
35	Pension Contributions
35	Retirement Plan
36	Medical
37	Dental
38	Vision
39	Life Insurance
40	Disability
42	Retiree Medical

#### NOTE FROM SWAPA PRESIDENT

Thanks for taking your valuable time to review the airline industry contract comparison. It is critical that every voting member of our Union has the information available in order to cast an informed vote.

This document is the result of a cooperative effort among the industry's pilot union leadership. Defending our profession requires vigilance and an open exchange of information. I would like to especially thank Captain Keith Wilson, President of the Allied Pilots Association and the pilots of American Airlines for their support in bringing you this document. No union can negotiate for its pilot members unless it has information on where its profession's peers are in terms of contractual items. In today's consolidated and profitable industry, building on the progress made by our profession's peers is critical. We find ourselves in a new era for our industry, one that is marked by "pattern bargaining" where gains in the profession are paid forward with each successive agreed-to contract. We are happy to be part of a new era and will continue to work with others in our profession going forward.

Where you stand in your profession in comparison to your peers is a huge factor in measuring the value of any proposed contract. This document takes a look at the areas that are important to you: compensation, benefits, and quality of life. Your Union is in the business of presenting facts, not the sales business. It is up to you to see if the goal of "Market Rates" has been achieved. You will hear much about this agreement and emotion will play into discussion as to whether to accept or reject this contract. With this document in hand you are taking the important next steps in making an educated and informed decision.

Just like operating a flight, casting a vote takes some pre-flight preparation and some personal judgement to accomplish the task at hand. This document is one of many tools your Union will provide to ensure that you have all of the information you need to make this important decision. If you have any further questions please contact SWAPA at TAQuestions@swapa.org

Regards,

Captain Paul Jackson President, Southwest Airlines Pilots' Association

#### INTRODUCTION

This document is sourced from current pilot collective bargaining agreements along with a variety of publicly available information and in partnership with other industry pilot unions. The format of this publication closely models APA's contract comparison and is intended to maintain and advance an industry standard.

The data used in this document is current as of September 2015. SWAPA believes that our main competitors are American, Delta and United. We have focused our comparison on those airlines. Selected other comparison data is provided for: Alaska, Allegiant, Frontier, Hawaiian, JetBlue, Spirit, Virgin, UPS, and FedEx.

For comparison, aircraft were divided into groups based on type and model maximum seating configurations. All B737 models are group II aircraft. To comply with an industry standard contract comparison format and provide information on other size aircraft pay rates, data for all aircraft grouping is included in this document.

Southwest Airlines is the only airline that pays per "trip" and for comparison purposes, the trip rate was converted to an hourly rate using the average Southwest stage length. The current conversion factor of 1.149 TFP per hour was used for all comparisons. A detailed description of Southwest's pay and the conversion calculation is provided below.

### **COMPONENTS OF TRIPS FOR PAY (TFP)**

Scheduled Pay for a flight is the greater of:

- Mileage Pay
  - » Standard Trip 1 TFP for any distance 243 miles or less, plus
  - » Non-standard Trip An additional .1 TFP for each additional 40 statute miles over 243 statute miles
- Over-Schedule Pay 1 TFP for the first 55 min of scheduled block plus an additional .1 TFP for each 5 min increment

Actual Pay for the leg before premium and overrides is:

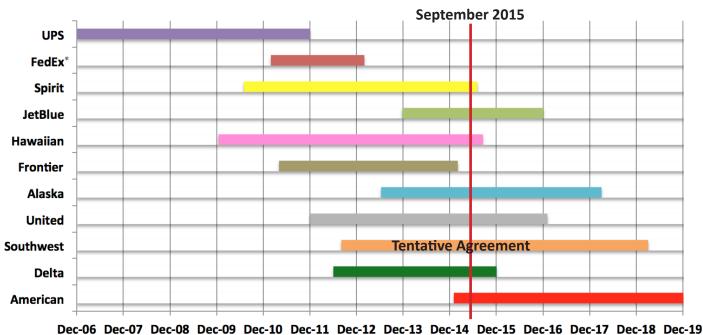
- Scheduled Pay, plus
- **Overfly Pay** An additional .02 TFP for each minute of overfly starting at 5 minutes over a scheduled block time (first 4 min no additional pay)

**Comparison Conversion to an Hourly Rate:** This ratio changes every year as our stage length changes, our fleet composition changes, and our flying speeds (cost factors) change; throughout the year as seasonal winds and airport traffic acceptance rates change (construction); and even throughout the day due to various dynamic factors affecting traffic or flight routing. The TFP conversion does <u>not</u> include any additional pay due to premium pay, JA, overrides or rigs.

#### For these contract negotiations a conversion ratio of 1.149 was used for all comparisons.

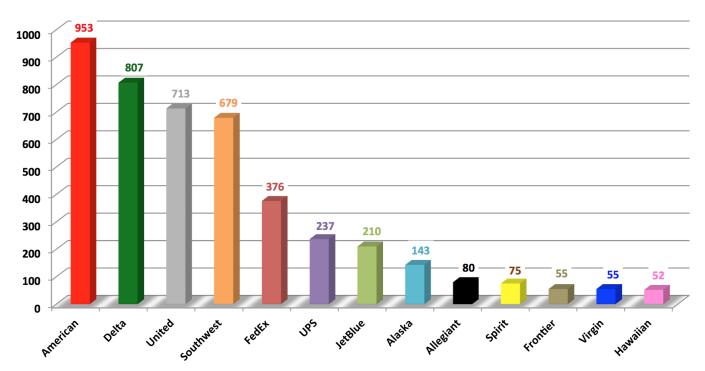
	TRIP DATA	CONVERSION FACTOR
+	Trip TFP under mileage Overschedule TFP Overfly TFP Total Trip Pay (TFP)	+ Total Trip Pay (TFP) + Hours paid TFP / Block Hour
H	IOURLY DATA	<b>CURRENT CALCULATION</b>
+ H	Block hours flown Iours flown under scheduled	1.149

Total hour paid



**Contract Durations** 

\* FedEx is voting on TA sent to membership.



**Total Aircraft** 

Source: AERO Transport Data Bank as of 8/24/2015.

#### **AIRCRAFT GROUP DEFINITIONS**

# **Group I Aircraft**

Groups based on aircraft max seating capacity.

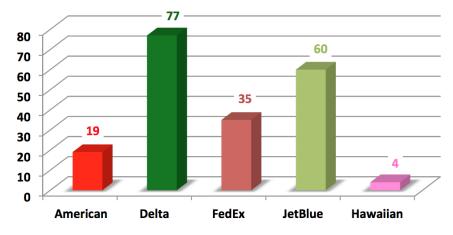
Group I: With greater than seventy-six (76) seats and less than one-hundredeighteen (118) seats, including E190/195, CRJ-1000, MRJ-100, Bombardier CS100, and B717.

Group II: Bombardier CS300, A319, B737-700, B737-7MAX, MD80, B737-800, B737-8MAX, B737-900, B737-9MAX, A320, and A321

Group III: B757, B767-200, B767-300, and A300

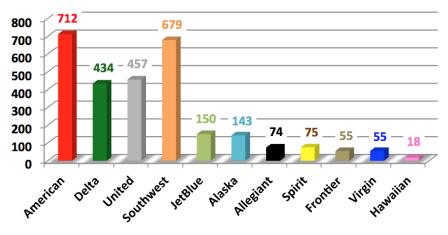
Group IV: B767-400, B777-200, B777-200ER, B777-200LR, B777-300, B777-300ER, B787-8, B787-9, B787-10, A332, A333, A340, and A350

Group V: A380, B747 (all variants)



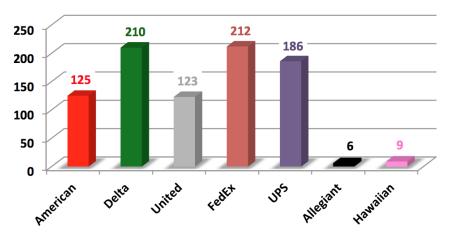
Source: AERO Transport Data Bank as of 8/24/2015.

# **Group II Aircraft**



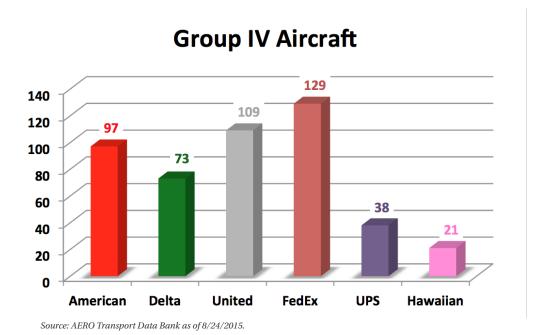
Source: AERO Transport Data Bank as of 8/24/2015.

# **Group III Aircraft**

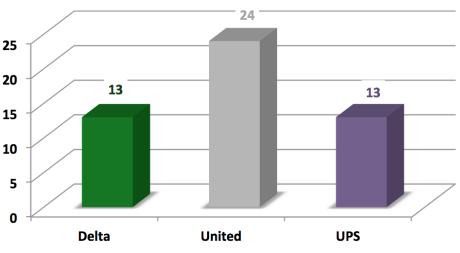


Source: AERO Transport Data Bank as of 8/24/2015.





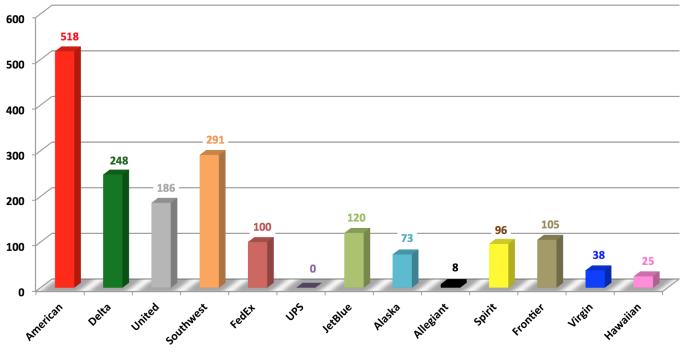
# **Group V Aircraft**



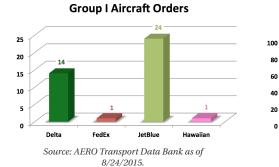
Source: AERO Transport Data Bank as of 8/24/2015.



#### **Total Aircraft Orders**



Source: AERO Transport Data Bank as of 8/24/2015.



**Group III Aircraft Orders** 

5

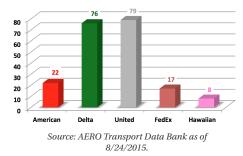
0

American

82

FedEx

**Group IV Aircraft Orders** 

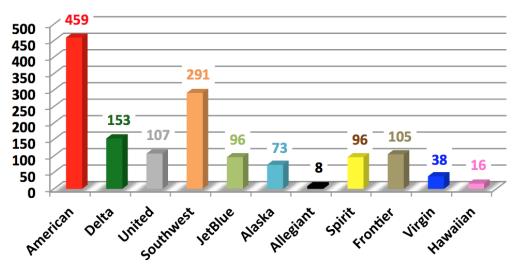


# **Group II Aircraft Orders**

Delta

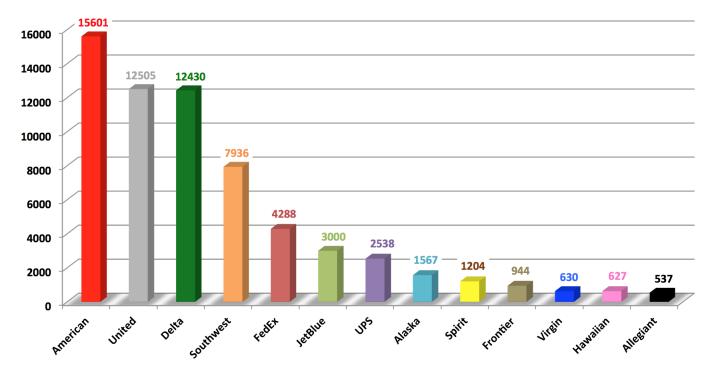
Source: AERO Transport Data Bank as of

8/24/2015.

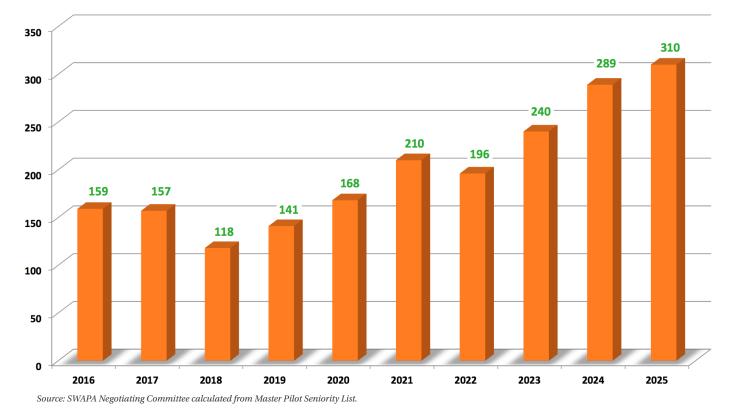


Source: AERO Transport Data Bank as of 8/24/2015.

### **Active Pilots**



#### SOUTHWEST PILOT RETIREMENT SCHEDULE (AGE 65)



2016-2025: 1,988 PILOTS RETIRE

### PAY RATES — CAPTAIN SWA CAPTAIN PAY

SOUTHWEST CA	D	DOR		4/1/16		4/1/17		4/1/18		4/1/19	
HOURLY PAY RATES	TFP	HOURLY									
Year 1	\$173.95	\$199.87	\$180.04	\$206.86	\$185.44	\$213.07	\$191.00	\$219.46	\$196.73	\$226.05	
Year 2	\$176.06	\$202.29	\$182.22	\$209.38	\$187.69	\$215.66	\$193.32	\$222.13	\$199.12	\$228.79	
Year 3	\$178.21	\$204.77	\$184.45	\$211.94	\$189.99	\$218.29	\$195.69	\$224.84	\$201.56	\$231.59	
Year 4	\$180.33	\$207.19	\$186.64	\$214.45	\$192.24	\$220.88	\$198.00	\$227.51	\$203.94	\$234.33	
Year 5	\$182.33	\$209.50	\$188.71	\$216.83	\$194.38	\$223.34	\$200.21	\$230.04	\$206.21	\$236.94	
Year 6	\$184.60	\$212.11	\$191.06	\$219.53	\$196.79	\$226.11	\$202.70	\$232.90	\$208.78	\$239.89	
Year 7	\$186.73	\$214.56	\$193.27	\$222.06	\$199.07	\$228.73	\$205.04	\$235.59	\$211.19	\$242.66	
Year 8	\$188.85	\$216.99	\$195.46	\$224.59	\$201.33	\$231.33	\$207.37	\$238.26	\$213.59	\$245.41	
Year 9	\$190.99	\$219.44	\$197.67	\$227.12	\$203.60	\$233.94	\$209.71	\$240.95	\$216.00	\$248.18	
Year 10	\$193.11	\$221.88	\$199.87	\$229.65	\$205.86	\$236.54	\$212.04	\$243.63	\$218.40	\$250.94	
Year 11	\$195.25	\$224.34	\$202.08	\$232.19	\$208.15	\$239.16	\$214.39	\$246.33	\$220.82	\$253.72	
Year 12	\$197.37	\$226.78	\$204.28	\$234.72	\$210.41	\$241.76	\$216.72	\$249.01	\$223.22	\$256.48	

Hourly - Group IV - 777/787/A330 CA - 12 Year



Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee \*\*FedEx and UPS reflect current pay rates. (Both carriers are currently in Section 6 negotiations; FedEx is currently voting on a TA.)

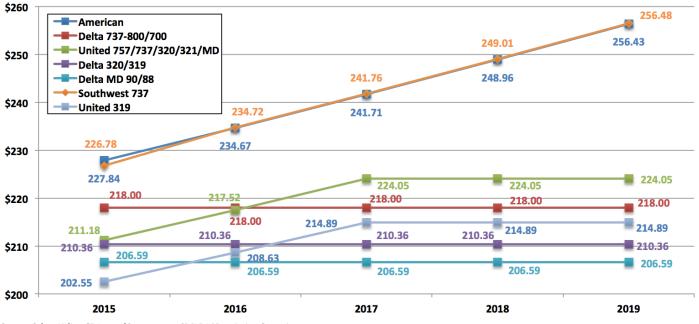


Hourly - Group III - 767/757 CA - 12 Year

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee \*\*FedEx and UPS reflect current pay rates. (Both carriers are currently in Section 6 negotiations FedEx is currently voting on a TA.)

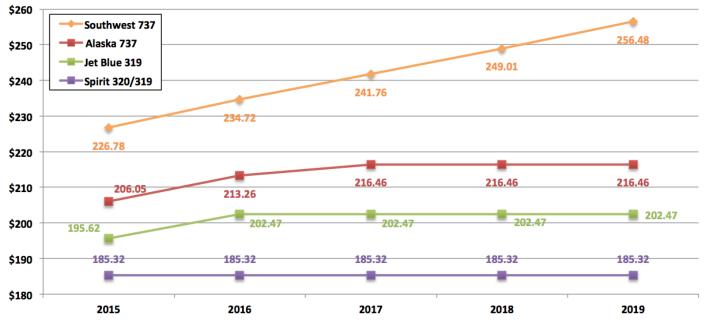
BASED ON 108 TFP 12 YEAR CA RATE	2015 YEARLY	2016 YEARLY	2017 YEARLY	2018 YEARLY	2019 YEARLY
Southwest 737	\$255,792	\$264,746	\$272,688	\$280,869	\$289,295

#### Hourly - Group II - S80/737/319/320 CA - 12 Year

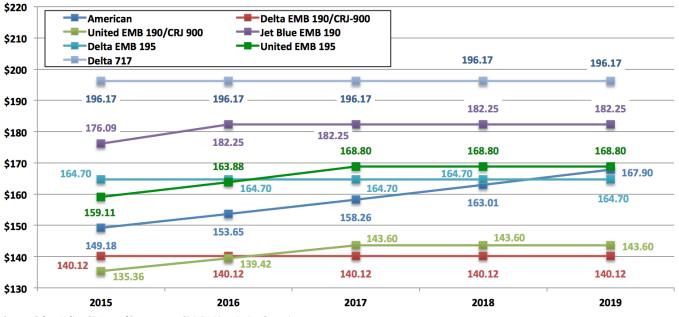


Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

### Hourly - Group II - Other Airlines - S80/737/319/320 CA - 12 Year







# Hourly - Group I - E190/CRJ 900/717 CA - 12 Year

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

### PAY RATES — FIRST OFFICER SWA FIRST OFFICER PAY

SOUTHWEST FO	) DOR		4/1/16		4/1/17		4/1/18		4/1/19	
HOURLY PAY RATES	TFP	HOURLY								
Year 1	\$52.19	\$59.96	\$54.01	\$62.06	\$55.63	\$63.92	\$57.30	\$65.84	\$59.02	\$67.81
Year 2	\$88.03	\$101.15	\$91.11	\$104.69	\$93.85	\$107.83	\$96.66	\$111.06	\$99.56	\$114.39
Year 3	\$98.02	\$112.62	\$101.45	\$116.56	\$104.49	\$120.06	\$107.63	\$123.66	\$110.86	\$127.37
Year 4	\$108.20	\$124.32	\$111.98	\$128.67	\$115.34	\$132.53	\$118.80	\$136.50	\$122.37	\$140.60
Year 5	\$118.52	\$136.18	\$122.66	\$140.94	\$126.34	\$145.17	\$130.13	\$149.52	\$134.04	\$154.01
Year 6	\$123.68	\$142.11	\$128.01	\$147.08	\$131.85	\$151.50	\$135.81	\$156.04	\$139.88	\$160.72
Year 7	\$126.98	\$145.90	\$131.42	\$151.00	\$135.36	\$155.53	\$139.43	\$160.20	\$143.61	\$165.01
Year 8	\$130.31	\$149.73	\$134.87	\$154.97	\$138.92	\$159.61	\$143.08	\$164.40	\$147.38	\$169.33
Year 9	\$131.78	\$151.42	\$136.39	\$156.71	\$140.48	\$161.42	\$144.70	\$166.26	\$149.04	\$171.25
Year 10	\$135.18	\$155.32	\$139.91	\$160.75	\$144.10	\$165.57	\$148.43	\$170.54	\$152.88	\$175.66
Year 11	\$136.67	\$157.04	\$141.46	\$162.54	\$145.70	\$167.41	\$150.07	\$172.43	\$154.58	\$177.61
Year 12	\$138.16	\$158.75	\$143.00	\$164.30	\$147.29	\$169.23	\$151.70	\$174.31	\$156.25	\$179.54







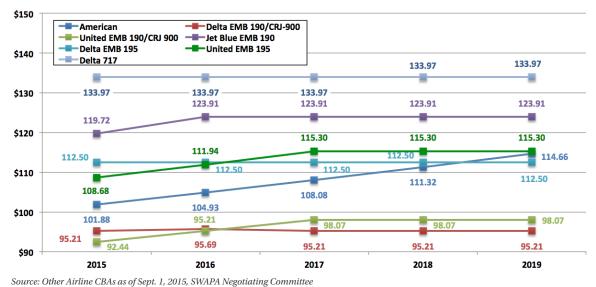
\*\*FedEx and UPS reflect current pay rates. (Both carriers are currently in Section 6 negotiations; FedEx is currently voting on a TA.)



#### Hourly - Group III - 767/757 FO - 12 Year

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee \*\*FedEx and UPS reflect current pay rates. (Both carriers are currently in Section 6 negotiations; FedEx is currently voting on a TA.)

#### Hourly - Group I - E190/CRJ 900/717 FO - 12 Year

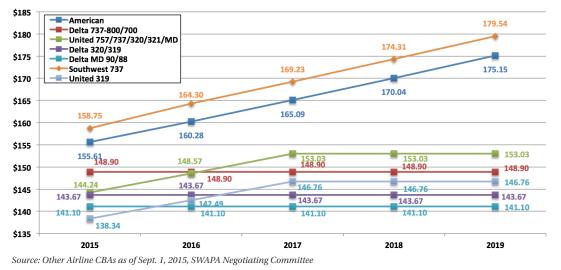


**\*\*FIRST OFFICER** 162.55

**UPS (All FOs)** 185.51

BASED ON 108 TFP 12 YEAR FO RATE	2015 YEARLY	2016 YEARLY	2017 YEARLY	2018 YEARLY	2019 YEARLY
Southwest 737	\$179,055	\$185,322	\$190,882	\$196,608	\$202,506







#### Hourly - Group II - Other Airlines - S80/737/319/320 FO - 12 Year

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

#### FO PERCENTAGE OF CA PAY

YEAR	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Southwest	50.0%	55.0%	60.0%	65.0%	67.0%	68.0%	<b>69.0</b> %	<b>69.0%</b>	70.0%	70.0%	70.0%			
American	53.5%	62.1%	63.1%	64.1%	65.2%	66.5%	67.5%	67.7%	68.1%	68.2%	68.3%			
Delta	53.5%	62.1%	63.1%	64.1%	65.2%	66.5%	67.5%	67.7%	68.1%	68.2%	68.3%			
United	47.7%	60.0%	63.1%	64.1%	65.2%	66.4%	67.5%	67.7%	68.0%	68.2%	68.3%			
Alaska	48.9%	57.3%	62.3%	65.9%	67.0%	67.4%	67.1%	67.1%	67.3%	67.1%	67.2%			
Hawaiian	46.1%	54.4%	57.4%	60.5%	63.4%	66.6%	67.5%	68.5%	68.9%	69.4%	69.8%			
JetBlue	49%	57.0%	61.0%	63.0%	65.0%	66.0%	66.0%	67.0%	67.0%	68.0%	68.0%			
FedEx	62.1%	62.0%	63.0%	64.0%	65.0%	66.1%	67.1%	68.2%	69.3%	70.4%	71.6%	71.4%	71.1%	70.9%
UPS	62.1%	62.0%	63.0%	64.0%	65.0%	66.1%	67.1%	68.2%	69.3%	70.4%	71.6%	71.4%	71.1%	70.9%

#### PAY – MISCELLANEOUS PER DIEM

#### **Domestic Per Diem Rates**



Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee



# **International Per Diem Rates**

#### **INTERNATIONAL OVERRIDE**

**International Override CA - 12 Year** 



Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

\*\*FedEx and UPS reflect current pay rates. (Both carriers are currently in Section 6 negotiations; FedEx is currently voting on a TA.) Note: Southwest outside U.S. contiguous 48 pays 3% override, near international division (ND) restricted destinations pay 5% override



#### International Override FO - 12 Year

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee \*\*FedEx and UPS reflect current pay rates. (Both carriers are currently in Section 6 negotiations, FedEx is currently voting on a TA.) Southwest outside U.S. contiguous 48 pays 3% override, near international division (ND) restricted destinations pay 5% override

#### **RED-EYE PAY TABLE**

	CAPTAIN	FIRST OFFICER	NOTES
Southwest	\$5.33	\$3.73	Red-eye override for flights operated from 0200-0400 pairing domicile time 3% override based on 2016 pay rate
American	\$5.00	\$3.40*	2300-0559 base local time *based on % of CA pay; example assumes 12 yr. F/O
JetBlue	\$13	\$13	01:00-05:00 base local time

#### **PREMIUM PAY**

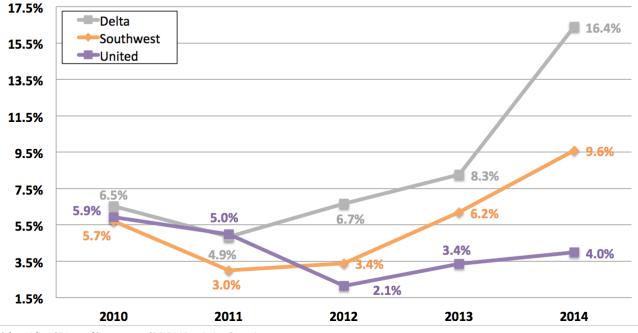
	% OF PAY LINE HOLDER	% OF PAY RESERVE	REASSIGN PAY	NOTES
Southwest	150%	150%	150% 200%	Move up – Any move up of entire duty period pays 150% Extended Duty – Flight arriving after original end of duty period pays 150% Holiday Pay – 150% Junior Assignment – JA on a day off pays 200%.
American	150%	150% paid on top of guarantee	150%	Company may offer Premium Pay at any time for an open se- quence. - Must offer Premium Pay for trip selection before junior man- ning a pilot Reassignment premium for time outside original sequence footprint.
Delta	200%*	100%**	200%***	*For Green Slip flying over the lesser of the average line value or 75 hrs. **Above reserve guarantee for the portion of such rota- tions that interrupt X days. (Violated X days are repaid at the end of the rotation.) ***For additional duty periods extending into days off for rea- sons within company control.
United	150% 175% 200%*	150% on voluntary days off		<ul> <li>If crew agrees to minimum rest at layover to make on-time departure, 5 hrs. of incentive pay will be added.</li> <li>Reserves may volunteer for extra reserve duty for 4 hours additional pay May volunteer for extended duty day for 2.5 or 5 hour additional pay.</li> <li>* At company discretion.</li> </ul>
Alaska	150%	150%	150%	- 100% flight time credit and 150% pay for the trip being flown up to the monthly maximum, whichever is greater.
JetBlue	150%*	150%	150%	<ul> <li>Premium pay (150%) is triggered for: *Voluntary day off assignments (VDA) *Extended pairing segments (EPS) *Additional reserve days (RXS)</li> <li>*Reserve assignments into days off (RDA) *Reserve Augmentation (RSA)</li> <li>200% holiday pay.</li> <li>Additional J/A pay (in addition to premium) CA \$65.59, \$44.61/hr.</li> </ul>
Hawaiian			*	<ul> <li>Inter-island: 1 minute pay for each minute of duty over original scheduled duty day.</li> <li>* International: Greater of 125% pay for greater of actual or scheduled reroute or 1:00 pay; no credit for each 6:00 past original scheduled release.</li> </ul>
Spirit	200%		N/A	<ul> <li>Scheduled time in the original trip hour period or</li> <li>four and one-half (4.5) hours per duty period for the entire trip for multiple</li> <li>duty period trips, or four (4) hours per duty period for single</li> <li>duty period trips; further, a pilot shall be credited for pay pur- poses with one additional duty period (four and one-half [4.5] hours) for each scheduled away-from- domicile layover that</li> <li>exceeds a continuous twenty-two (22) hour period or</li> <li>one (1) hour's flight time credit for each 4.20 hours elapsed</li> <li>time away from his base.</li> <li>On a reserve day in which a relief line holder is not required to</li> <li>report for duty, he shall be paid and credited four (4) hours.</li> <li>International 8%.</li> </ul>
FedEx	125%	125%	3:30*	*Reroute into additional duty period. Change of layover in rota- tion pays additional 1:30.
UPS	2:00/day	2:00/day	2:00*	*Reroute into additional duty period. Change of layover in rota- tion pays additional 2:00. - Extra stops pay additional 2:00.

# **PROFIT SHARING**

	Y/N	ТҮРЕ	% OF WAGES	PENSIONABLE	INCENTIVE	NOTES
Southwest	Y	Defined contribution	Variable based on distributed operating profits	No	-	-15% of operating profit -Paid into qualified profit sharing account -Contractual
American	N	None	None	No	\$50 to \$150 based on performance each month	None
Delta	Y	Profit	*	Yes	\$25-100/ month (based on performance criteria)	*Employee group shares 10% of pretax income up to and including \$2.5B and 20% over \$2.5B. - Pilots share is approx. 35% of the Em- ployee group share
United	Y	Profit	Variable based on employee earnings	No		- 10% Pretax up to 6.9% Pretax margin - 20% Pretax up to 6.9% Pretax margin (shared among eligible employees)
Alaska	Y	Performance- based	5% target	No		Variable annual allotment based on com- pany performance goals
JetBlue	Y	Profit-sharing retirement plan*	5%	No		*Guaranteed profit-sharing percentage: 5% is a component of defined contribution plan.
Hawaiian	Y	Performance- based	5%	No	\$150/ quar- ter	The plan pays employees, except manage- ment employees, 5% of adjusted pretax income.
Spirit	Ν		Same as all employee groups		Sharing/ bonus	"Me Too Clause" if any other employee group get profit sharing, pilots will also.

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

# **Profit Sharing**



Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee Note: American Airlines does not have any profit sharing during this time period

# **TRAINING PAY**

	DISTANCE LEARNING	GROUND/ DAY	QUALIFICATION RE-QUALIFICATION/ DAY	TRAINING DAY LENGTH	NOTES
Southwest	1 for 1.5 (.75 TFPs per hour)	5:40 * (6.5 TFP) 4:21 ** (5.0 TFP)	5:40 * (6.5 TFP) 4:21 ** (5.0 TFP)	9 hrs class 4 hours sim	* Pay for AQP and Ops Day, greater of trips pulled or rate ** Pay for initial, upgrade and re-qualification, greater of trips pulled or rate
American	1 for 2	4:00*	4:00*	10 hrs to- tal/ 5 hrs in simulator	- Crewmember will not be scheduled for simulator training (including briefing and debriefing) between the hours of 0045 and 0530 (except T/O & LAND) *4:03 LC 4:13 SC if on reserve available day.
Delta	1 for 2	3:45*	3:45* Pay/ No credit	4 hrs sim or 8 hrs class- room max, but never more than 8 total in a day	<ul> <li>*Recurrent and other misc types of training pay</li> <li>Upgrade training pays 1/30 or 1/31 per day pay and credit, for lineholders and reserves</li> <li>Reserve pilot or an unassigned pilot, while assigned to qualification training, will be paid and credited a pro rata portion of the ALV for each training day, including training days on which his schedule shows "OFF."</li> <li>A pilot will not be assigned to ground or f light simulator training, including briefing and debriefing, between 0100 and 0500 (pilot's base time).</li> <li>A new-hire pilot may be so assigned during such 0100 – 0500 period.</li> </ul>
United	1 for 4	3:00*	3:45*	4 hrs simulator	*Reserves 5:00 for each day dropped. - No credit for landing currency. - Training 0600 to 2400, which can be ex- tended to 0200 without pilot concurrence.
Alaska	58% of hourly rate	4:40	< 6 hrs 3:30 > 6 hrs 4:40	8 hrs total 4 hrs simu- lator 6 hrs class- room	<ul> <li>- 58% for non-flight-related training outside the traditional classroom or required pilot presence at designated training locations. But not &lt; 4:00 hrs.</li> <li>- Hotel internet access reimbursed.</li> <li>- Training 8:00-22:30 hrs.</li> </ul>
JetBlue	1 for 3	4:00	Trips lost	14 hrs	- Only pay when training, extra days for trav- el not paid Travel days for training pay an additional 2:40.
Hawaiian	1 for 2	3:00*	3:00*		<ul> <li>Full month (31 days) training is paid 93:00.</li> <li>Qualification 3:00.</li> <li>Continuing qualification *4:00.</li> </ul>
Spirit		4:00*	4:00*	10 hrs*	*Or trips missed. *If a pilot is required to attend ground train- ing for more than 9 hours/day, he or she shall receive one hour of additional pay in addition to training pay. - A pilot attending required training events on a scheduled day off shall be paid four (4) hours of flight pay per day above guarantee.

# **SEQUENCE PROTECTION/REROUTE RULES**

	SEQUENCE/ PAIRING PROTECTION	RECOVERY OBLIGATION	AVAILABLE AFTER REPORT	RETURN TIME FROM ORIGINAL TRIP	NOTES
Southwest	Y	Y	Must contact Crew Scheduling for reassignment	Extension beyond original trip return paid (1) additional duty period	<ul> <li>Any involuntary assignment or reassignment into an unscheduled overnight, resulting in a duty period on a scheduled day off, pays double time. (200%)</li> <li>Reassignment that blocks in later than original trip all legs not in original sequence will be premium pay. (150%)</li> </ul>
American	Y	Y	4 hrs	Dom 4 hrs or 01:59 which- ever is later, International Trans- Oceanic, Hawaii, South of the equator return +30 hrs	<ul> <li>May forego Sequence Protection with concurrence of Crew Scheduling.</li> <li>May not assign flying commencing before and/or finishing beyond the Replacement Flying Window (including Illegalities).</li> <li>Premium Pay (150%) provisions shall apply for any reassignment during replacement flying that results in a pilot flying beyond the original Sequence footprint.</li> </ul>
Delta	Υ	Υ	6 hrs	4 hrs	<ul> <li>RO flying must start after sign-in on day of original sequence.</li> <li>May be entitled to lodging.</li> <li>May waive sequence protection and be released from obligation upon request with sufficient reserve manning.</li> </ul>
United	Y	Y	2 hrs or 4 hrs if irregu- lar operations	Original trip	<ul> <li>No interference with next trip.</li> <li>New off-duty periods at pilot's base upon request can be assigned hotel room.</li> <li>Pilots become Reserve hybrid with possibil- ity of airport standby.</li> </ul>
Alaska	Υ	Υ	Unlimited	5 hrs	<ul> <li>Waive Sequence Protection with Crew Scheduling agreement.</li> <li>Once at airport and released, not required to return same day; requirement to be con- tactable day prior and day of for each day remaining on footprint of trip.</li> <li>Portions of trip lost, pilot may only fly or deadhead nonstop direct to reconnect with original trip.</li> <li>Multi-day trip lost, may be assigned a make- up trip at time of notification.</li> </ul>
JetBlue	Y	Y	Total cancella- tions < = 20 - 2 hrs 21-40 - 3 hrs >40 - 4 hrs	Original foot- print	<ul> <li>Can reassign from operating trip to another trip twice per year (considered emergency reassignment).</li> <li>Recovery Obligation only at the time of reassignment Sequence Protection is on a leg-by-leg basis.</li> </ul>
Hawaiian	Y	Y	Unlimited	N/A	N/A
Spirit	N/A	N/A	N/A	N/A	- No sequence protection.

### SICK SICK PAY

	RESERVE PAY PER DAY	LINE HOLDER PAY PER DAY
Southwest	5:13 (6.0 TFP)	Line holders paid for trips missed
American	4:03 Long Call 4:13 Short Call Sick if Needed — Sick not charged until junior manned	Line holders paid for trips missed
Delta	4:14 – 4:42 or trips missed Depends upon the reserve guarantee and the number of on-call days in the month	Line holders paid for trips missed
United	4:03 To receive sick leave pay in excess of his adjusted Minimum Pay Guarantee (MPG), a Reserve must provide a doctor's note within forty-eight (48) hours of his return from sick leave. If a doctor's note is not provided within the required time period, he shall not be paid for the sick leave in excess of his adjusted MPG.	Line holders paid for trips missed
Alaska	2:50	Line holders paid for trips missed
JetBlue	4:12	- Paid time off system used for sick, vacations and schedule modi- fication
Hawaiian	5:00 (4:45 in 31-day bid period)	- Time will only fill to pilot's awarded line value or minimum bid period guarantee
Spirit	4:00	Line holders paid for trips missed
FedEx	4:30	
UPS	4:00	

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

# SICK - MISCELLANEOUS (PAGE 1)

	MONTHLY ACTUAL/ MONTH	YEARLY ACCRUAL	MAX BANK	SICK SELLBACK PROGRAM ANNUALLY	SICK SELLBACK AT RETIREMENT	SICK LEAVE MAKEUP	NOTES ALL LINE HOLDERS - ALL CARRIERS = TRIPS MISSED
Southwest	8:05 (9.3 TFP)	97:48 (111.6 TFP)	1392 (1,600 TFP)	No	No	Νο	<ul> <li>- 80:56 or 93 TFP bid line average used as the basis for calculation</li> <li>- Upon retirement, sick leave may be traded for continued medical coverage and optional dental at the rate of one (1) month of coverage for each (10) TFP in bank. This only applies to Pilots and spouse until federal Medicare eligibility age.</li> </ul>
American	5:00	60	1,000	Yes	Yes to fund re- tiree medical	No	- Rapid reaccrual 7:30/month. - Any remaining unused Short-Term Bank will be paid out, up to 50% based on long-term sick bank balance.
Delta	N/A	270	N/A	No	No	Yes	<ul> <li>Pilot accrues 50 hrs in the first year and increases annually to 270 hrs at year twenty.</li> <li>Sick bank resets annually. No rollover.</li> <li>After pilot is placed on disability, pilot may borrow up to 50 hrs from the follow- ing year accrual.</li> </ul>
United	3:25/5:00*	60	1,000	No	No	No	- 3:25 for lineholders *5:00 for Reserves - Rapid use >255, Rapid accrual @ 7 hrs/ month until accrued amount used.

## SICK — MISCELLANEOUS (PAGE 2)

	MONTHLY ACTUAL/ MONTH	YEARLY ACCRUAL	MAX BANK	SICK SELLBACK PROGRAM ANNUALLY	SICK SELLBACK AT RETIREMENT	SICK LEAVE MAKEUP	NOTES ALL LINE HOLDERS - ALL CARRIERS = TRIPS MISSED
Spirit	4.0*	48	400		Yes* retiree medical	Yes	*Line holder and Reserve - Can borrow 24 hrs of sick that must be reconciled in 12 months - Sick leave make-up ** Mandatory retirement lump- sum payout (up to 400 hrs @ hourly rate) > = 25 yrs: 100% payout > 20-25 yrs: 75% > 15-20 yrs: 50% > 10-15 yrs: 25% - A321 accrual rates are 10% higher
Hawaiian	7.5	90	1,080				
Alaska	5:30	66	1,000	No	No	Yes	<ul> <li>A pilot will be credited with five hours and 30 minutes (5:30) of sick leave to his primary sick leave bank for each month he receives compensation from Alaska Airlines for six (6) or more hours of work performed, excluding months during which he receives compensation only for non-work-related activities such as profit sharing and reim- bursement of expenses.</li> <li>Sick accrual reduced 2 hrs/ month if a pilot has 5 or more events in a rolling 12-month look- back. Rapid reaccrual 11:00/month.</li> <li>At retirement, pilot will be paid a lump sum for unused primary sick leave at 25% of hourly wage.</li> </ul>
JetBlue	Based on YOS	180***	360 (twice accrual rate)	Yes*	Yes**	Yes	- Can sell up to half their PTO bank at 150% *Paid time off (PTO) system ** Paid at hourly rate *** Max accrual based on longev- ity



# **WORK RULES**

	GUAR	ANTEE	MAX. SCHEDULED ON-DUTY	MAX. ACTUAL ON-DUTY	DUTY RIG "E" TIME	TRIP RIG "F" TIME	SEQUENCE/ PAIRING PROTECTION	BIDDING
	DUTY PERIOD AVERAGE MINIMUM	AVERAGE DAILY GUARANTEE	2-PERSON CREW	2-PERSON CREW	1 MIN PAY FOR EVERY "X" MIN ON DUTY	1 MIN PAY FOR EVERY "X" MIN AWAY FROM BASE		
Southwest	5:39 (6.5 TFP)	5:39 (6.5 TFP) Calendar Day	13	15	1.55 (.74 TFP)	3.45 (1 for 3)	Yes	Traditional
American	5:10 DP with PBS	3:00	FAR 117	FAR 117	2 (.57 TFP)	3.5	Yes	Traditional transition to PBS
Delta	No mini- mum	5:15 Calendar Day	FAR 117 (- 30 min)	FAR 117	2 (.57 TFP)	3.5	Yes	PBS
United	No mini- mum	5:00 Calendar Day	13	14	2 (.57 TFP)	4	Yes	PBS
Alaska	5:00	No minimum	12.5	14	2 (.57 TFP)	3.5	Yes	Traditional
Hawaiian	4:06	No minimum	14	16	1.67 (.69 TFP)	4	Yes	PBS
JetBlue	5:00	No minimum	13.5	16	2 (.57 TFP)	3.5	Yes	PBS
FedEx	3:00	6 (1 day trip)	13.5	16	2 (.57 TFP)	3.75	Yes	Traditional
UPS	4:00	6 (1 day trip)	13	15	2	3.75	Yes	Traditional

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

# **DUTY RIGS**

	DUTY PERIOD MINIMUM	DUTY RIGS	SCHEDULED DUTY-TIME EXCEPTION	TRIP RIG
Southwest	4:21 (5.0 TFP)	1 for 1.55 (.74 TFP)	N/A	1 for 3.45 (1 for 3 TFP)
American	2:00	1 for 2 (domestic) (.57 TFP) 1 for 2 (for scheduled sit time in excess of 2 hrs) (.57 TFP)		1 for 3.5
Delta	2:00	*1 for 2 (.57 TFP) **1 for 1.75 (.66 TFP)	* 0401-2159 **2200-0400	1 for 3.5
United	2:00	1 for 2 (.57 TFP) 1 for 1.75 (.66 TFP)	0600 -2159 2200 - 0600	1 for 4
Alaska	> 1:00 or 1:2	1 for 2 (.57 TFP) 1 for 1.75 (.66 TFP)	0601-2159 2200 - 0600	1 for 3.5
Hawaiian	2:00	1 for 1.67 (.69 TFP)		1 for 4
JetBlue	5:00	1 for 2 (.57 TFP)	*if duty period touches (1/1.175) 0100-0500	1 for 3.5
Sprit	4:00			1 for 4.2
FedEx	3:00	1 for 2 (.57 TFP) 1 for 1.92 (.60 TFP) 1 for 1.15 (1.0 TFP) 1 for 1.92 (int'l) (.60 TFP)	0500 -1559 1600 - 0059 0100-0459	1 for 3.75
UPS	5:30 (reserve air- port standby)	1 for 2 (.57 TFP) 1 for 1.54 (.75 TFP)	0500 - 2259 0230 - 0459	1 for 3.75

# LINE HOLDER

	MONTHLY LINE GUARANTEE	SCHEDULING MAX	DAYS OFF	NOTES
Southwest	73:59 (85 TFP) 75:43 (87 TFP) 77:28 (89 TFP)	FAR*	14 in a 29-day bid period 15 in a 30-day bid period 16 in a 31-day bid period	-Monthly line guarantees for a 29-day, 30-day and 31-day bid period *Bid line maximum is 95 block hours -Days off derived from 15 max workdays per bid period -1 day per month (8 days per year maximum) may be declared inviolable (golden) prior to the bid period
American	Lower limit of ALV	84 ALV +/- 7	10 days	- Can pick up to average 90 hrs/month
Delta	65:00	79:30-91:30*	Minimum 12 days off in a 30-day period Minimum 13 days off in a 31- day period	<ul> <li>* Lines built to +/- 7.5 hours of published ALV (72-84 monthly range)</li> <li>- Pilots may pick up time to the FAR limits (with exceptions) - With pilots on furlough ALV limited to 72:00 until its rolling 12-month average is at or below 77:30</li> </ul>
United	70:00*	89:00 W/B 95:00 N/B	12 days	<ul> <li>Pilot selectable max 87:00 W/B 89:00 N/B</li> <li>Pilot may concur to a max of 91:00 W/B and 97:00 N/B - Pilot may flex down to 11 days 3 times per year N/B</li> <li>* or initial line value, whichever is greater</li> </ul>
Alaska	75:00	85:00	12 days in a 30- day period 13 days in a 30- day period	- Pilot may flex to 88:00 up to 6 times per year - All pilots may overfly by 5:00
Hawaiian	75:00	90:00	12 days in a 30- day period 13 days in a 30- day period	-Pilot may flex an additional 10:00 to be paid if bank limit 25:00 has not been reached
Spirit	72:00		100:00*	*For regular and relief pilots, reserve pilots receive 12 days off in a 30-day bid period and 13 days off in a 31-day bid period
JetBlue	70:00	78:00-95:00 (based on PBS)	None	



### RESERVE RESERVE 1

l-day per	NOTES	MIN DAYS OF			
l-day per			SCHEDULING CAP	MONTHLY GUARANTEE	
	-Monthly line guarantees for a 29-day, 30-day and 31-day bid period -Days off derived from 16 max workdays (31-day) bid period) and 15 max workdays (30-day, or 29-d bid period).	14 in a 29-day bid period 15 in a 30-day bid period 16 in a 31-day bid period	FAR	73:59 (85 TFP) 75:43 (87 TFP) 77:28 (89 TFP)	Southwest
ntee	<ul> <li>*2 days are inviolable (Golden)</li> <li>** 3 days are inviolable (Golden)</li> <li>- Last day on call release if not assigned seq</li> <li>- SC (Short Call) 6 hrs after start of RAP</li> <li>- LC (Long Call) 10am HBT</li> <li>- Max 5 invol conversions (LC to SC) with</li> <li>30 minutes pay per event on top of guarantee</li> <li>- LC &gt;=20% of all four-part bid status</li> <li>- SC &gt;=30% of all four-part bid status and no</li> <li>more than 35% of RAPs before 7am</li> <li>- 4 must have days off during the year (JCBA)</li> </ul>	12 days in a 30-day bid period* 13 days in a 31-day bid period**	85:00	73:00 LC 76:00 SC	American
es other ve lines such K-day er	<ul> <li>* Based on ALV</li> <li>**6 days off are inviolable</li> <li>**Days off are prorated for known absences oth than CQ training</li> <li>- A category in which the number of reserve lin is projected to be at least 20% of pilots in such category will be awarded one additional X-day</li> <li>- 13 hrs LC/SC notification</li> <li>- First day on call LC/SC 10am RAP or later</li> <li>- LC/SC conversions 6 - 7 (based on days in month) no pay</li> <li>- No invol conversion limit</li> </ul>	13 days in a 30-day bid period** 14 days in a 31-day bid period** (For Reserve guaran- tee between 72:00 and 74:59) 12 days in a 30-day bid period** 13 days in a 31-day bid period** (For Reserve guarantee between 75 and 80)	87:00 - 99:00*	Based on ALV -2 hrs histori- cally 75:30	Delta
no flying	- 6 Golden Days *1 hr added to guarantee for each SC with no fly	12 days in a 30-day bid period 13 days in a 31-day bid period	90:00	73:00 LC* 76:00 SC	United
	*Long call (11-hour call-out) 75 hours *Short call (2-hour call-out) 79 hours ** May flex to 88:00 up to 6 times/year *** All pilots may overf ly by 5:00 ****10 days are inviolable	12 days****	85:00** (+5:00)***	75:00/79:00*	Alaska
bank if	*Pilot may flex an additional 10:00 paid to bank bank limit of 25:00 is not reached **6 days are inviolable	12 days**	90:00*	75:00	Hawaiian
		12 days in a 30-day bid period 13 days in a 31-day bid period	97:00	75:00	JetBlue
		13 days in a 4-week bid period 16 days in a 5-week bid period	FAR	74:00	FedEx
	*28-day bid period ** 35-day bid period	11 days in a 28-day bid period 14 days in a 35-day bid period	104:00* 130:00**	81:00	UPS
	<ul> <li>A category in which the number of resertis projected to be at least 20% of pilots in secategory will be awarded one additional X - 13 hrs LC/SC notification</li> <li>First day on call LC/SC 10am RAP or late - LC/SC conversions 6 - 7 (based on days month) no pay</li> <li>No invol conversion limit</li> <li>6 Golden Days</li> <li>*1 hr added to guarantee for each SC with</li> <li>*Long call (11-hour call-out) 75 hours</li> <li>*Short call (2-hour call-out) 79 hours</li> <li>** May flex to 88:00 up to 6 times/year</li> <li>*** All pilots may overf ly by 5:00</li> <li>****10 days are inviolable</li> <li>*Pilot may flex an additional 10:00 paid to bank limit of 25:00 is not reached</li> <li>**6 days are inviolable</li> <li>*28-day bid period</li> </ul>	tee between 72:00 and 74:59) 12 days in a 30-day bid period** 13 days in a 31-day bid period** (For Reserve guarantee between 75 and 80) 12 days in a 30-day bid period 13 days in a 31-day bid period 12 days*** 12 days*** 12 days*** 12 days in a 30-day bid period 13 days in a 31-day bid period 13 days in a 31-day bid period 13 days in a 4-week bid period 16 days in a 28-day bid period 11 days in a 35-day bid	85:00** (+5:00)*** 90:00* 97:00 FAR 104:00*	76:00 SC 75:00/79:00* 75:00 75:00 74:00	Alaska Hawaiian JetBlue FedEx

### **RESERVE 2**

	RESERVE DAYS ON DUTY	TYPE OF SYSTEM	LONG CALL NOTICE TO REPORT (IN HRS)	AIRPORT STANDBY
Southwest	15 (29 and 30-Day bid period) 16 (31-Day bid period)	Reserve days used Pay per block	N/A	No
American	18	*GTD	12	No
Delta	16 –18 based on ALV and reserve staffing	Days remaining + GTD grouping	12	No
United	18	Days remaining	N/A	Yes
Alaska	18-19	Days Remaining	11	No
JetBlue	18	GTD	14	No
FedEx	15 (28-day bid) 19 (35-day bid)	GTD	24	Yes
UPS	19	FIFO	24	Yes

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee American \* Transitioning to "Days remaining" GTD - Greater Time to Date or Credited Projection

#### **RESERVE 3**

	SHORT CALL PERIODS ALLOWED	LENGTH OF SHORT CALL (HRS)	SHORT CALL RESPONSE TIME TO REPORT	SEPARATE LONG/ SHORT CALL LINES	LONG CALL RESPONSE TIME TO AIRPORT	AIRPORT STANDBY	NOTES
Southwest	No limit	15	2 hours	Ν	N/A	Ν	
American	5*	14**	Undefined	Y	12 hours	Ν	* Invol assignment = 30 min addtl pay ** Reduced in WOCL
Delta	6/7	12/14*	Unde- fined**	Ν	12 hours	Ν	- SC 12 hrs max * International categories—24 hrs until FAR 117 effective ** "Promptly available"
United	No limit*	15	Unde- fined**	Y	13 hours***	Y	** Pure SC lines; pure LC lines can be assigned up to 7 SC periods ** "Reasonable amount of time" ***Prior to departure time—May be reduced to 10 hours for domestic and further reduced for international
Alaska	No limit*	15	2 hours	Y	11 hours	Ν	
JetBlue	No limit	10	2 hours	Ν	14 hours	Ν	<ul> <li>Dependent on days of availability and company requirements</li> <li>Pilot may volunteer for 1-hour response time and will be provided a hotel room. Reserves on their last day of a continuous block of three or more reserve days are automatically released at 1700 Base Local Time unless Crew Scheduling notifies the Reserve of the need to continue duty beyond 1700 prior to 1659 Base Local Time.</li> </ul>
Hawaiian	No limit*	12	2 hours*	Ν	N/A	Y**	*Response time may be 2, 3, 4 hours based on reserve availability ** Inter-island reserves only
Spirit	No limit	Undefined	3 hours	Ν		Ν	

### VACATION VACATION PAY PER DAY

	HOURS PER DAY	NOTES
Southwest	3:16 (3.75 TFP)	Pilot paid all TFPs lost from bid line or 3.75 TFP per day/26.35 TFP per week. In some circumstances, trips that overlap with vacation will pay in addition to daily/weekly rate.
American	3:40	- Vac Day 24 hrs (0001-2359) Monday-Sunday. 52/7 day periods.
Delta	3:15	
United	3:15	- Reserves 5:00 for each day dropped
Alaska	3:30	
Hawaiian	3:45	
Spirit	4:00	
JetBlue	5:00*	<ul> <li>Each vacation week is 35 hours of pay and credit. Pilot may opt for either.</li> <li>PTO bank reduced by 24.5 hours if pilot opts to load 35 hours of vacation credit into PBS for schedule construction.</li> <li>PTO bank is reduced by 35 hours if pilot opts not to load 35 hours of vacation credit into PBS during schedule construction.</li> </ul>
FedEx	6:00	
UPS	5:00	

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

#### **VACATION ACCRUAL (DAYS)**

YEAR	2	4	6	8	10	12	14	16	18	20	22	24	26	28	30+
Southwest	14	14	21	21	28	28	28	28	35	35	35	35	35	35	35
American	21	21	22	24	26	28	30	31	31	31	31	31	31	31	31
Delta	14	14	21	21	21	28	28	28	28	35	35	35	35	35	35
United	14	14	21	21	21	35	35	35	35	35	35	35	42	42	42
Alaska	15	15	21	21	24	24	30	30	30	35	35	35	40	40	41
Spirit	14	14	21	21	24	24	24	28	28	31	31	31	35	35	35
Hawaiian	15	16	21	21	23	27	27	29	29	33	33	33	33	38	38
FedEx	15	15	22	22	29	29	29	29	29	36	36	36	36	36	36
UPS	14	14	21	21	21	28	28	28	28	35	35	35	35	35	35

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

## VACATION VALUATION (RATE x DAYS PER YEAR) = TOTAL HOURS

	YEAR	2	4	6	8	10	12	14	16	18	20	22	24	26	28	30+
AIRLINE	DAILY RATE															
Southwest	(3:15/trips dropped)*	84.2	84.2	126.3	126.3	168.4	168.4	168.4	168.4	210.5	210.5	210.5	210.5	210.5	210.5	210.5
American	(3:40)	77.0	77.0	80.7	88.0	95.3	102.7	110.0	113.7	113.7	113.7	113.7	113.7	113.7	113.7	113.7
Delta	(3:15)	45.5	45.5	68.3	68.3	68.3	91.0	91.0	91.0	91.0	113.8	113.8	113.8	113.8	113.8	113.8
United	(3:15)	52.0	52.0	74.8	74.8	74.8	97.5	97.5	97.5	97.5	120.3	120.3	120.3	136.5	136.5	136.5
Alaska	(3:30)	67.5	67.5	99.0	99.0	130.5	130.5	130.5	130.5	130.5	162.0	162.0	162.0	162.0	162.0	162.0
Spirit	(4:00)	56.0	56.0	84.0	84.0	84.0	112.0	112.0	112.0	112.0	140.0	140.0	140.0	140.0	140.0	140.0
Hawaiian	(3:45)	56.3	60.0	78.8	78.8	86.3	101.3	101.3	108.8	108.8	123.8	123.8	123.8	123.8	142.5	142.5
FedEx	(6:00)	90.0	90.0	132.0	132.0	174.0	174.0	174.0	174.0	174.0	216.0	216.0	216.0	216.0	216.0	216.0
UPS	(5:00/trips dropped)	70.0	70.0	105.0	105.0	105.0	140.0	140.0	140.0	140.0	175.0	175.0	175.0	175.0	175.0	175.0

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

\*Based on TFP Conversion 1.149 and average overlap. Average week of vacation for 2014 was 42.1 hours (36.6 TFP)

# HOTELS

	NEW HIRE SINGLE	TRAINING > 50 MILES	DURING RECOVERY FLYING	HOTEL COMMITTEE MEETS WITH	ROOMS PROVIDED DURING GROUND TIMES	NOTES
Southwest	Y	Y	N/A	VP of Flt Ops	>4 hours	-
American	Y	Υ	Ν	Flight Dept.	> 5 Hours	
Delta	Y*	**	Y	Senior Vice President Ops	> 5 Hours	<ul> <li>* First 2 weeks of training only</li> <li>** Hotel provided for all training</li> <li>- If TAFB &gt; 96 hrs laundry reimbursed</li> <li>up to \$50, AMS/NRT-direct billed</li> </ul>
United	Y	Y*	Ν	Dispute resolution process used for ho- tel disagree- ments	> 4 Hours	- Bottled water for int'l destinations - Training paid \$15/day if at home *For any pilot if requested
Alaska	Y	Ν	Ν	Vice Presi- dent Flight Operations	> 4 Hours	- Hotel Internet access will be reim- bursed when required for Distance Learning
Spirit	Y	Ν	Ν	Company	4-5 Hours	<ul> <li>Hotel buyback program - if hotel room canceled 48 hrs prior to trip. Pilot will receive \$25 rebate.</li> <li>Pilot is responsible for crew rest and transportation when using this program.</li> </ul>

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

# PARKING

	COMPANY PARKING	CO-TERMINAL	NOTES
Southwest	No	No	- Parking paid for assignments made < 3 hours.
American	Yes	Yes	- If parking not available AA will reimburse up to highest parking rate at base (or bases that you fly out of ) + \$50
Delta	Yes	Will be provided park- ing at co-terminal of trip organization	
United	Yes	Yes	- If available at location other than your base, UA will assume charges up to \$35/month



### DEADHEAD DEADHEAD PAY

	%PAY	% CREDIT	NOTES
Southwest	100	100	
American	100	100	Based on scheduled leg length
Delta	100	100	
United	100	100	
Alaska	100	100	
Hawaiian	100	50	
Spirit	100	100	50% if traveling to or from training
JetBlue	100	100	D/H or actual, whichever is greater
FedEx	100	100	
UPS	100	100	

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

### **DEADHEAD MISCELLANEOUS**

	GUARANTEED CABIN SEATS	CREW MEALS	INTERNET	NOTES
Southwest	Y*	<b>N</b> **	Ν	*Standard seat in cabin for all deadheads **Scheduled deadheads will be provided crew meals on international flights requiring crew meal
American	Υ*	Y	N	*For flights transoceanic international, on flights to or from Hawaii and Alaska, and south of the equator (as defined below) will be provided business class (J) or first class accommodations if the aircraft is not configured with business class. Such pilots will not be required to deadhead in economy. - If a pilot scheduled to deadhead to base on the last leg of a sequence chooses to deviate from the scheduled deadhead in order to deadhead to the pilot's residence or designated city, business class accommodations will be provided, if available at the time of booking. If business class is unavailable, such pilot will be booked in economy. - (The countries that qualify as flights south of the equator are Chile, Brazil, Argenti- na, Bolivia, Peru, Ecuador, Uruguay and Paraguay.)
Delta	Y*	Y	Ν	*Ocean crossing segment business class or first class if business not available (posi- tive space); first class also for DH >5:15 to or from NRT/ HND - Best seat available. Duty period > 10 hrs and DH > 3:45.
United	Y	Y	Y	<ul> <li>Crew meals provided, 3 hrs or less economy plus, greater than 3 hrs business class if available if not economy plus (positive space)</li> <li>May be upgraded at the gate if all other passengers accommodated, can be down-graded to accommodate upgrades</li> <li>Internet/DirectTV charges reimbursed by United</li> <li>Additional 2 hrs pay for required deadhead in a middle seat longer than 4 hrs</li> </ul>
Alaska	Y	Y	Y	<ul> <li>100% pay and 50% flight time credit for company-assigned deadhead.</li> <li>Meals made available for purchase or free to passengers in FC/main cabin will be offered to pilots deadheading in the main cabin free of charge.</li> <li>Free Internet for deadheading pilots/seating priority by rank.</li> <li>Over 5 hrs mandatory first class seating and any segment immediately following.</li> </ul>
Hawaiian	N/A	N/A	N/A	- Deadhead will be paid at 100% and credited at 50%, potentially allowing pilots to fly an additional trip
JetBlue	Υ	Ν	Ν	- Placed in "Enhanced Coach, EML" if available
Spirit	Y	Ν	Ν	<ul> <li>- 50% pay for D/H to/from training</li> <li>- May D/H on another carrier</li> <li>- Pilot may be required to operate rental vehicle.</li> <li>- Pilot will be paid 1 hr for every 2 hrs of surface D/H (based on 43 miles/hour of pay)</li> </ul>

### AIRLINE PARTNERSHIPS DOMESTIC

	IRREGULAR OPS INTERLINE	INTERLINE	CODESHARE	CAPACITY PURCHASE AGREEMENTS
Southwest	Service interrup- tions only	Prohibited	Limited to inter-island Hawaii and Alaska	Prohibited
American	No restrictions	No Restric- tions	Unlimited with Alaska ex Hawaii, ASM cap, hub to hub flying limit	Aircraft Limit / Seniority Floor / Departure & Block Hour limit @ Hubs / Currently out- sourcing 581 aircraft
Delta	No restrictions	No Restric- tions	Limited to Alaska Airlines, Hawaii, and Capacity Purchase	Hub to hub flying limit / block hour ratio lim- it / Currently outsourcing 471 aircraft
United	No restrictions	No Restric- tions	Hub to hub flying limit / ASM ratio cap	Aircraft Limit / Block hour limit on hub to hub flying / geographical departure limit / block hour ratio with mainline aircraft / Cur- rently outsourcing 566 aircraft
Alaska	No restrictions	No Restric- tions	No Restrictions	No Restrictions

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

### INTERNATIONAL

	IRREGULAR OPS INTERLINE	INTERLINE	CODESHARE	CAPACITY PURCHASE AGREEMENTS	JOINT VENTURE
Southwest	Service inter- ruptions only	Near international small cities by PDEW limit, near interna- tional PDEW limit by destination, far inter- national PDEW limit by geographic region	Far international PDEW, inter-island Caribbean, route authorities	Prohibited	Prohibited
American	No restrictions	No Restrictions	WACC limit on transborder flying to Canada, PDEW limit on Canadian traffic, Block Hour limit on all other interna- tional, ROIC limit	Aircraft Limit / Senior- ity Floor / Departure & Block Hour limit @ Hubs	Right of review. Special limit on block hours of those carriers where American holds an equity stake
Delta	No restrictions	Passenger seat/seat ratio limit on seg- ments	Unlimited now** Reduction scheme in place.	Hub to hub flying limit / block hour ratio limit	ASM limit on Air France/KLM/ Alitalia JV / block hour ratio with foreign carriers in which Delta holds equity / at least 4 weekly flights by Delta to joint ven- ture home country
United	No restrictions	No Restrictions	ASM ratio limit / depature ratio limit / special restric- tion on block space agreements	Aircraft Limit / Block hour limit on hub to hub flying / geograph- ical departure limit / block hour ratio with mainline aircraft	Block hour ratio limit / revenue ratio limit
Alaska	No restrictions	No Restrictions	No Restrictions	No Restrictions	No Restrictions

	DATA SHARING
Southwest	Quarterly review of flying changes, route profitability analysis, discussion of new partnership agreements, bi-annual review of traffic flying to third countries on Canadian airlines, ranking of international flights by route profitability: Association may request 5 routes a quarter for detailed route profitability analysis for the Company where the Association believes the Company could earn a ROIC without codesharing
American	Detailed historical and projected operating and financial information, information reasonably necessiary to monitor Section 1 compliance, copies of all codeshare and joint venture agreements, listing of every flight segment flown under the companies code
Delta	Quarterly review, must meet with ALPA before entering or terminating an airline partnership, provide monthly ticket lift of all interline/codeshare passengers
United	Joint Company/Union committee will meet at least quarterly, be given advanced notice of joint venture changes, and provided with "all information necessary to monitor and enforce" Section1.
Alaska	MEC Chair has reasonable opportunity to review new agreements



#### **SCOPE PROVISIONS**

	SUCCESSORSHIP MERGER PROTECTION	FRAGMENTATION TRANSFERS OF ASSETS	CHANGE OF CONTROL	CABOTAGE	ALTER EGO	SUBCONTRACTING	BOARD OF DIRECTOR SEATS
Southwest	Х	Х	X	X	X	X	
American	Х	Х	Х	Х	Х	Х	
Delta	Х	Х	Х	Х	Х	Х	Voting
United	Х	Х	Х	Х			Voting

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

# **FURLOUGH**

	SENIORITY RETENTION	MAX. FURLOUGH PAY YEARS SERVICE = MONTHS FURLOUGH PAY	NOTES
Southwest	10 years	10 years = 4.5 months	1-3 years is 1.0 month, 3-4 years is 1.5 months, 4-5 years is 2.0 months, 6-7 is 3.0 months, 7-10 years is 3.5 months, 10 years or more is 4.5 months
American	3 years after last pilot offered recall	9 years or > = 5.5 months	Furlough protected senior to named pilot Bedrossian / Bonfield /Aikens
Delta	10 years	6 years = 6 months	71-76 seat aircraft tied directly to furlough
United	10 years	9 years = 4.5 months	71-76 seat aircraft tied directly to furlough
Alaska	LOS = 4 years	5 years = 2.5 months	- Max 10 years
Hawaiian	Not fewer than 6 years*	8 years = 4.5 months	* Length of service + 4
JetBlue			- 1 year pay if result of merger
Spirit	7 years	30 days*	* With 30-day notice

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

# **PILOT HUB DEPARTURES**

	SV	VA	A	A	DA	4L	UA	۱L	J	В	A	LK
	Airport	Flights	Airport	Flight	Airport	Flights	Airport	Flights	Airport	Flights	Airport	Flights
1	ATL	48	BOS	80	ATL	781	CLE	23	BOS	114	ANC	38
2	BWI	195	CLT	280	CVG	20	DEN	124	FLL area	135	LAX area	31
3	DAL	114	DCA area	108	DTW	161	GUM	15	JFK area	183	PDX	35
4	DEN	154	DFW	500	LAX area	81	IAD area	94	LAX area	38	SEA	137
5	HOU	144	JFK area	163	MSP	175	IAH area	231				
6	LAS	202	LAX area	140	JFK area	168	JFK area	217				
7	МСО	102	MIA area	306	SEA	38	LAX area	149				
8	MDW	212	ORD	164	SLC	96	ORD	180				
9	OAK	309	PHL	160			SEA	29				
10	PHX	157	PHX	194			SFO	164				
11			STL	17								
Total		1637		2113		1521		1226		478		242

Airport departures (per day) displayed are associated with pilot crew bases. Data based on DOT T-100 data Jan-Aug 2014 (Mainline Departures only) divided by 243 days. Area - includes co located airports (within 75 miles). Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

# **PENSION CONTRIBUTIONS**

	CONTRIBUTION	401(k)	NOTES
Southwest	10% + profit sharing	401(k)	Profit sharing is a qualified retirement contribution Max Company contribution to 401(k) is capped at \$27,000 (2016), \$27,500 (2017), \$28,000 (2018), \$28,500 (2019), and \$29,000 (2020)
American	16%	401(k)	- Pilot only 401(k) implementation mid-2015
Delta	15%	401(k)	
United	16%	401(k)	
Alaska	13.5%	401(k) (Pilots hired after 1/1/2010)	<ul> <li>(Pilots hired before 1/1/2010)</li> <li>Option 1 - 1.9% multiplied by credited service multiplied by Final Average Compensation (FAC).</li> <li>Option 2 - 1.0% multiplied by credited service multiplied by FAC applied prospectively, effective 1/1/2010 ([sum of credited service as of 1/1/2010 multiplied by 1.9% and credited service on and after 1/1/2010 multiplied by 1.0%] multiplied by FAC), plus increased defined contribution level.</li> <li>Option 3 - Voluntary Soft Freeze: As of the effective date 1/1/2010, pilots hired before 1/1/2010 may voluntarily soft freeze their Defined Benefit Plan accrual and concurrently receive a Company PISP contribution of 13.5%. For purposes of computing a pilot's Defined Benefit Plan benefit, pilots who elect this option shall not receive additional credited service after 12/31/09 "Freeze Date."</li> </ul>

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

# **RETIREMENT PLAN**

	DEFINED CONTRIBUTION (A) PLAN		DEFINED CONTRIBUTION (B) PLAN	(C) PLAN 401(k) (DC)	401(k)	TOTAL DEFINED CONTRIBUTIONS
	A PLAN	LUMP SUM PAYOUT	CONTRIBUTION %		401(k)/ MATCHING %	
Southwest	No	No	No	0	Yes/up to 10% match	10% + profit sharing in qualified retirement account
American	Frozen	No	No	16%	Yes / None	16%
Delta	NWA Frozen/ DAL Termi- nated	No	Terminated (roll to 401(k) or other plan)	15%	Yes/None	15%
United	Terminated	Terminated	9% (combined C funds)	7%	Yes/None	16%
Alaska	Yes (pilots hired before 1/1/2010)	No	No	Yes, 13.5% earn- ings pilots hired after 1/1/2010; Pilots hired before 01/01/10 have 3 options	Yes/None	13.5% for pilots hired after 1/1/2010; pilots hired before 1/1/2010 have 3 options
JetBlue	N/A	N/A	No	8%	Yes/up to 5% match	13%
Spirit	N/A	N/A	No	0	Yes/up to 8% match	8%
FedEx	Yes FAE avg. of highest 5-year earnings x 2 x years of service	Yes	7.0%	0	Yes/50% of first \$1000	7%
UPS	Yes	No	12.0%	12% (up to the legal limit	Yes/None	12%

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

Terminated plans will receive PBGC benefits, Frozen Plan benefits paid by Company.

# MEDICAL

	PLAN Type	MONTHLY PILOT CONTRIBUTIONS	DEDUCTIBLE	CO-INSURANCE IN- NETWORK OUT-OF- NETWORK	OUT OF POCKET LIMIT (OOP)	PRESCRIPTIONS
Southwest	Choice+	\$67 EE \$212 EE & Spouse \$179 EE & Children \$323 Family	In-network \$300 single/\$750 family Out of network \$1,800 sin- gle/\$4,500 family	In-network 15% Out of network 50% Preventative 0% COPAYS Telemedicine \$5 Convenience Care \$15 Office \$25 Specialist \$40 Urgent Care \$40 ER \$250	In-network \$4,300 single/\$8,600 family Out of network \$16,125 single/\$32,250 family	\$50 single/\$100 family Max \$2,050 single/\$4,100 family Generic \$10-\$30 Wal-Mart \$5-\$20 Preferred 25%(\$25-\$150) Non-Preferred 45%(\$40-\$400) Specialty 25%(\$20-\$150) Diabetic testing 0%
	Choice C	\$53 EE \$130 EE & Spouse \$115 EE & Children \$197 Family	In-network \$800 single/\$2,000 family Out of network \$2,400 sin- gle/\$6,000 family	In-network 20% Out of network 50% Preventative 0%	In-network \$4,800 single/\$9,600 family Out of network \$18,000 single/\$36,000 family	\$150 single/\$300 family Max \$2,050 single/\$4,100 family Generic 7%-10%(\$10-\$98) Wal-Mart 7%-10%(\$5-\$88) Preferred 25%(\$25-\$150) Non-Preferred 45%(\$40-\$400) Specialty 25%(\$20-\$150) Diabetic testing 0%
	HSP	\$7 EE \$13 EE & Spouse \$10 EE & Children \$15 Family	\$1,500 employee only/\$3,000 family	In-network 20% Out of network 40% Preventative 0%	In-network \$6,000 single/\$12,000 family Out of network \$8,250 single/\$16,500 family	Combined with medical deductible. After deductible 20% for all prescription drugs
	Regular	\$0 EE \$0 EE & Spouse \$0 EE & Children \$0 Family	<b>\$200 single/\$300</b> family	20% Preventative, newborn well, and infertility not covered	\$2,500	Combined with medical After deductible Generic 0% Preferred, Non-Preferred, Specialty, diabetic testing 20% Infertility not covered
American	PPO	2015: Preferred - \$85.35/ee only \$221.92/ee+sp/ dp, \$153.63/ee+ch, \$298.73/family.	In-network: \$800/ single, \$2400/ family. Out-of- network: \$3,000/ single, \$9,000/ family. May earn Healthmatters Rewards health incentive account (FSA) contri- bution of up to \$250/adult.	\$2400/ copay for office visits, 20%/ single Out-of- specialist. Other Expenses Out- k: \$3,000/ -20%. Out-of-network - 40% single \$9,000/ R&C. May earn matters Is health ve account ontri- of up to is a special of the second sec		20%/generic (\$10 min/ \$40 max), 30% (\$30 min/ \$100/max)/brand (pre- ferred), 50% (\$95 min/\$150 max)/ brand (non-preferred). Mail order - 20% (\$5 min/ \$80 max)/generic, 30% (\$60 min/\$200 max)/brand (preferred), 50% (\$90 min/\$300 max)/brand (non-pre- ferred) for 90-day supply.
Delta	PPO- DPMD	2013 - \$126/ee only, \$267/ee+sp/dp, \$212/ ee+ch, \$401/family.	\$350/single, \$700/family, in- and out-of-net- work combined.	In-network - 80%. Out-of-net- work - 70% R&C.	\$2,350/single, \$4,700/ family, in- and out-of- network combined. A separate \$1,000/person OOP limit applies to Rx copayments, including retail and mail order.	\$15/Tier 1, \$30/Tier 2, \$45/Tier 3, 50% (min. \$30) /Tier 4. No coverage out- of-network. Mail order - 2 1/2 x applicable retail copay for 90- day supply (Tier 1, 2 and 3). Separate \$1,000/person OOP max; Tier 4 drugs do not apply. No coverage out-of-net- work.
United	PPO \$350	2013 - \$146.11/ee only, \$315.14/ ee+sp/ dp, \$220.73/ee+ch, \$389.76/ family. Wellness credit - \$48/ adult; working spouse surcharge - \$50.	In-network: \$350/ single, \$1,050/ family; Out-of- network \$3,000/ single, \$9,000/ family.	In-network - \$20/pilot copay for office visits. \$25/special- ists. Other expenses - 80%. Out- of-network - 60% R&C.	In-network \$2,500/ sin- gle, \$5,000/family. Out- of-network - \$6,000/ single, \$12,000/ family.	\$5/generic, \$25/brand (preferred). \$50/ brand (non- preferred). Mail order - 2 1/2 x applicable retail copay for 90-day supply.
Alaska	PPO	2013 (includes dental) - \$121.12/ee only, \$242.60/ee+sp/ dp, \$205.92/ ee+ch, \$327.04/family.	In-network: \$250/ single, \$500/ family. Out-of- network: \$350/ single, \$700/ family.	In-network - \$15 pilot copay for office visits. Other ex- penses - 80%. Out-of-network - 60% R&C. If no network available - 80% R&C.	In-network (or no network available) - \$2,000/single, \$4,000/ family. Out-of- net- work-\$3,000/single, \$6,000/family.	\$5/Tier 1, \$25/Tier 2, 50% (\$30 min/\$60 max)/Tier 3, Mail order - \$10/Tier 1, \$50/Tier 2, 50% (\$60 min/\$120 max)/ Tier 3 for 90-day supply. No coverage out-of-network.
FedEx	PPO	2013 - \$59.16/ee only, \$165.08/ee+sp, \$138.94/ee+ch, \$226.98/family.	In-network: none. Out-of-network: \$250/single, \$750/family.	In-network: 100% after \$20 pilot copay for office visits, \$40/ specialists. Out-of- net- work: 70% R&C. Separate pilot copay of \$150/hospital admission and \$50/outpatient surgery, in- and out-of-net- work.	In-network: N/A. Out- of-network: \$3,250/ single, \$9,750/family.	\$7.50/generic, \$35/brand (preferred), \$55/brand (non- preferred). Out-of-net- work - 50%, but not less than applicable in-network copay. Mail order - \$7.50/ generic, \$65/brand (preferred), \$115/ brand (non-preferred) for 90-day supply.

# DENTAL

	PLAN TYPE	ADMINISTRATOR	MONTHLY PILOT CONTRIBUTIONS	DEDUCTIBLE	CO-INSURANCE IN- NETWORK/OUT OF NETWORK	MAXIMUM BENEFIT/PERSON		
Southwest	Basic	Delta Dental	EE \$1 EE & Spouse \$3 EE & Children \$3 Family \$5	\$50 per person	Preventative 100% Sealants not covered Basic 75% Major 60% Special 80% Ortho 60% (\$1,500 per person lifetime max)	\$1,500		
	Optional	Delta Dental	EE 10\$ EE & Spouse \$26 EE & Children \$30 Family \$42	\$50 per person	Preventative 100% Sealants 100% Basic 80% Major 80% Special 80% Ortho 80% (\$2,000 per person lifetime max)	\$2,000		
	Regular	Delta Dental	\$0	\$50 per person	Preventative 100% Sealants not covered Basic 75% Major 60% Special 80% Ortho 60% (\$1,000 per person lifetime max)	\$1,000		
American	Indemnity (PPO over- lay)		Sealants not covered	\$50/person	Plan 1: Class I, II and III - 80% R&C, Ortho - 50% R&C (ch only). Plan 2: Class I - 80% R&C, Class II and III - 50% R&C. Or- tho - 50% R&C (ch only). Plan 3 - Class I, II, III - 80%, Ortho 50%	Plan1&2- Class I, II and III combined - \$1,000/ year. Ortho - \$1,000/lifetime. Plan 3 - \$1,500 Ortho - \$1,500		
Delta	PPO	MetLife; Delta Dental (VEBA) for DPMP	Basic 75%	Preventive - none. Comp and DeCare - \$60/ single, \$240/ family; waived for Class I. DMPM - \$50/single, \$125/ family, waived for Class I and ortho.	Preventive: 100%. Comp: Class I - 100%, Class II - 70%, Class III and Ortho - 50%. DeCare: Class I - 100%, Class II - 80%, Class III and Ortho - 50%. DPMP: Class I - 90%, Class II - 80%, Class III - 60%, Ortho - 50%. No bene- fits out-of-network in DeCare. Out-of-network benefits in all plans based on R&C.	Preventive - \$200/ year. Comp and DMPM - \$2,000/ year. Ortho - \$3,000/ lifetime. DeCare - \$2,500/year. Ortho - \$3,000/lifetime.		
United	DHMO	Aetna	Major 60% Special 80%	None	Class I and II - 100%, Class III and Ortho - 50%. No benefits out-of-net- work.	None		
Alaska	PPO	Delta Dental	Ortho 60% (\$1,000 per person lifetime max)	\$1,000	80% all classes, including Ortho.	Class I, II and III combined - \$1,750/ year. Ortho - \$2,000/lifetime.		
FedEx	Indemnity	VEBA/ MetLife	2013: Base Plan - \$4.13/ee only, \$17.89/ ee+sp, \$16.50/ee+ch, \$19.26/family. Buy-Up - \$6.89/ee only, \$22.02/ee+sp, \$20.64/ee+ch, \$26.15/ family.	Base Plan - \$100/ single, \$300/ family. Buy-Up Plan - \$50/single, \$100/ family.	Base Plan - Class I and II - 80% R&C, Class III - 75% R&C, Ortho - 50% R&C. Buy-Up Plan - Class I - 90% R&C, Class II and III - 80% R&C, Ortho - 50% R&C.	\$2,750/person/ year, maximum \$30,000/ lifetime (includes ortho).		

### VISION

	PLAN	BENEFIT
Southwest	Vision	In-network cost (you pay) Exam \$10 Copay Standard Contact up to \$40 Premium Contact 90% of retail Retinal Imaging Up to \$39 Frames \$0 Copay (\$130 max) and 20% over \$130 Lens - single vision, bifocal, trifocal \$10 Copay Lens - standard progressive \$75 Lens - premium progressive \$95-\$120 Lens - other premium progressive \$95-\$120 Lenticular \$10 Copay UV \$15, tint \$15, scratch coat \$0, poly \$0, standard anti-reflective \$45, premium anti-reflective \$57-68, other premium anti- reflective 80% of charge, transitions \$75, polarized 80% of retail price Contact conventional \$0 Copay, \$150 max, 15% over \$150, disposable \$0 Copay, \$150 max, medical necessary \$0 Copay Laser 15% off retail Out-of-network (SWA pays) Exam up to \$40 Frames up to \$440 Lens - standard progressive up to \$60 Lens - other premium progressive up to \$60 Lenticular up to \$80 Scratch coat up to \$150, contact disposable up to \$150, medical necessary up to \$210
American	Vision	<ul> <li>- In-network pilot copayment - \$10/annual exam; \$25/lenses or contacts annually; frames - \$130 frame allowance every 24 months.</li> <li>- Out-of-network benefits - \$40/exam; lenses - \$40/single, \$60/bifocal, \$80/trifocal &amp; lenticular; \$45/frames; \$150/contacts (\$210 if medically necessary).</li> <li>- Pilot monthly contribution 2015 - \$5.84/ee only, \$11.31/ee+sp/dp, \$11.10/ee+ch, \$15.87/family.</li> </ul>
Delta	Vision	<ul> <li>In-network: Pilot copayment - \$10/exam, \$15/lenses every 12 months. Davis Vision Collection frames covered in full every other year. Allowance for other supplies - \$120/frames (plus 20% discount on excess), \$105/contacts (plus 15% discount on excess) every 12 months. 15% discount on providers' professional services.</li> <li>Out-of-network benefit: \$30/exam; \$30/frames; lenses - \$25/single vision, \$35/bifocal, \$45/trifocal, \$60/lenticular; \$75/elective contacts; \$225/medically-necessary contacts.</li> <li>Pilot monthly contribution 2013 - \$6.38/ee only, \$11.48/ee + sp/dp, \$12.12/ee + ch, \$19.13/family. COBRA - add 2%.</li> </ul>
United	Vision	<ul> <li>VSP: In-network pilot copayment - \$10/annual exam; \$20/lenses or contacts (medically necessary; \$150 allowance otherwise) annually. \$130 allowance/frames, plus 20% discount off excess/frames every other year.</li> <li>Out-of-network benefit: \$50/exam; lenses - \$50/single vision, \$75/bifocals &amp; progressives, \$100/trifocal, \$125/lenticular;</li> <li>\$130/frames; \$105/contacts (\$210 if medically necessary). VSP Plus - Same general benefits, except frames covered annually, and allowance for frames/contacts increased to \$175. Superior Vision: In-network - exam &amp; basic lenses covered in full annually; \$125 allowance, plus 20% discount on excess/frames every other year; \$200 allowance for contacts annually (100% if medically necessary). Out-of-network benefit: \$37-\$42/exam (based on dr. used); lenses - \$32/single vision, \$46/bifocals, \$61/trifocal &amp; progressive, \$84/lenticular; \$68/frames; \$150/contacts (\$210 if medically necessary).</li> <li>2013 pilot contribution: VSP - \$9.01/ee only, \$15.39/ee+sp/dp, \$15.78/ee+ch, \$24.99/family. VSP Plus - \$11.32/ee only, \$17.67/ee+sp/dp, \$21.18/ee+ch, \$28.32/family. Superior Vision - \$7.60/ee only, \$15.30/ee+sp/dp, \$12.50/ee+ch, \$21.40/family. COBRA - add 2%.</li> </ul>
Alaska	Vision	- In-network pilot copayment - \$20/exam and \$20/lenses every 12 months; allowance for other supplies - \$150/frames every 24 months + 20% off excess; \$75/contacts every 12 months. Out-of-network benefit - \$45/annual exam; lenses - \$25/single vision, \$45/bifocal, \$61/trifocal; \$90/frames; \$45/contacts. Cost of coverage included in contribution for medical coverage.
FedEx	Vision	<ul> <li>In-network pilot copayment - \$0/annual exam; \$15/lenses every 12 months; \$15/frames every 24 months, max. \$115 benefit. Allowance for other services - \$110/contacts.</li> <li>Out-of-network benefit - \$50/exam; \$120/frames; lenses - \$35/single vision, \$50/bifocals, \$65/trifocals, \$90/lenticular; \$135/contacts.</li> <li>Pilot monthly contribution 2013 - \$2.76/ee only, \$5.50/ee+sp or ee+ch, \$8.26/family. 2013 COBRA - \$7.62/ee only, \$11.00/ee+sp/dp, \$11.32/ee+ch, \$13.03/family.</li> </ul>

### LIFE INSURANCE BASIC

	PLAN TYPE	PILOT COVERAGE	SPOUSAL COVERAGE	CHILD COVERAGE	MONTHLY PILOT COST
Southwest	<b>Basic</b> life	\$50,000	None	None	None
American	Basic Life	\$70,000; additional \$105,000 payable if pilot dies prior to age 50 or after age 50 with no spouse (or married less than 12 months prior to death)	N/A	N/A	None
Delta	Basic Life	\$637,000 (2013, increasing to \$656,000 in 2014 and \$676,000 in 2015), with option to decrease to \$50,000, \$200,000, \$300,000, \$400,000 or \$500,000	N/A	N/A	None
United	Basic Life	Hourly rate x 1,026, minimum \$100,000	\$5,000; domestic partner (same sex only) also eligible	\$1,000/ child	None
Alaska	Basic Life	\$150,000	N/A	N/A	None
FedEx	Basic Life	\$800,000. Pilots may reduce coverage amount to \$300,000, \$400,000 or \$500,000 to reduce imputed income	N/A	N/A	None

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

#### **OPTIONAL**

	PLAN TYPE	PILOT COVERAGE	SPOUSAL COVERAGE	CHILD COVERAGE	MONTHLY PILOT COST
Southwest	Optional Life	Up to 10x base pay	\$10,000, \$20,000, \$50,000, \$100,000, \$150,000, \$250,000	\$10,000 for \$0.50 per month \$20,000 for \$1.00 per month	Employee per \$1,000 of coverage 25-29 (\$.023), 30-44 (\$.028), 45-49 (\$.051), 50-54 (\$.079), 55-59(\$.147), 60-64(\$.255), and 65-69(\$.493) Spouse per \$1,000 of coverage 25-29 (\$.04), 30-44 (\$.05), 45-49 (\$.09), 50-54 (\$.14), 55-59(\$.26), 60-64(\$.45), and 65-69(\$.87)
American	Optional Life	Choice of amount equal to 1/2 x (up to \$35,000), 1 x (up to \$70,000), 1.5 x (up to \$105,000) x Basic Life amount, \$200,000, \$400,000, \$600,000, \$800,000, \$1,000,000	\$25,000, \$50,000 or \$100,000	\$15,000	- Age-rated/\$1,000: Pilots: 16-24 \$0.029 25-29 \$0.039; 30-34 \$0.049; 35-39 \$0.049; 40 - 44 \$0.088; 45 - 49 \$0.147; 50 - 54 \$0.216; 55 - 59 \$0.392; 60 - 64 \$0.598; 65+ \$1.068 Spouse: 16-24 \$0.029; 25-29 \$0.039; 30-34 \$0.049; 35-39 \$0.049; 40-44 \$0.088; 45-49 \$0.147; 50-54 \$0.216; 55-59 \$0.392; 60-64 \$0.598; 65+ \$1.068 Child: \$2.71
Delta	Optional Life	Up to \$1,500,000	Up to \$250,000. Same-sex do- mestic partners eligible	Up to \$20,000 otherwise eli- gible children of domestic partners eligible	<ul> <li>Pilot (Active) only: age-rated/\$1,000 (non-to-bacco/tobacco): Under 30 \$0.033/\$0.043;</li> <li>30-34 \$0.040/\$0.050; 35-39 \$0.049/\$0.059;</li> <li>40-44 \$0.054/\$0.064; 45-49 \$0.0.78/\$0.098; 50-54 \$0.118/\$0.148; 55-59 \$0.217/\$0.267; 60+</li> <li>\$0.277/\$0.347 - Spouse: \$0.136/\$1,000 (non-to-bacco); \$0.166/\$1,000 (tobacco) - Spouse/Retiree: \$0.378/\$1,000 (non-tobacco);</li> <li>\$0.468/\$1,000 (tobacco) Dependents: \$0.055/\$1,000</li> </ul>
United	Optional Life	Group Variable Universal Life: 1-14 x salary (book rate) in term insurance, max. \$2,000,000, in increments of 1/2 x salary. Evi- dence of insurability required for amounts over \$600,000. Optional side fund available for investment of after-tax dollars, as limited by law. Interest earnings are tax deferred until withdrawn.	From \$10,000 to \$500,000 in \$10,000 incre- ments; available to domestic partners	\$10,000/child through age 22 provided either pilot or spouse maintains coverage	- Age-rated/\$1,000. 2008 (non-smoker/smok- er): Under 30 \$.021/\$.022; 30-35 \$0.030/\$0.036; 36-40 \$0.037/\$0.043; 41-45 \$0.063/\$0.072; 46-50 \$0.095/\$0.109; 51-55 \$0.154/\$0.181; 56- 60 \$0.237/\$0.276; 61-65 \$0.350/\$0.385; 66-70 \$0.446/\$0.480; 71 \$0.764/\$0.925
Alaska	Optional Life	Up to \$300,000 in \$25,000 incre- ments	Up to \$50,000 in \$12,500 increments, lim- ited to 1/2 of the optional life cov- erage purchased by pilot	\$10,000	- Age-rated/\$1,000: Under 30, \$0.029; 30-34 \$0.035; 35-39 \$0.044; 40- 44 \$0.07; 45-49 \$0.104; 50-54 \$0.157; 55-59 \$0.253; 60-64 \$0.343; 65-69, \$0.526
FedEx	Optional Life	Increments of \$100,000 to lesser of \$1 million or 10 x compensation	\$25,000	Birth - 6 months: \$1,000; 6 months and over: \$5,000	<ul> <li>Pilot: age-rated/\$1,000 in 5-year brackets from \$0.03</li> <li>age 25 to \$1.65 at age 70</li> <li>Spouse: age-rated/\$1,000 in 5-year brackets from \$2.49 &lt; age 40 to \$38.66 at age 70</li> </ul>

# DISABILITY SHORT TERM

	PLAN TYPE	DEFINITION OF DISABILITY	WAITING PERIOD	BENEFIT	BENEFIT PERIOD	PILOT COST	BENEFIT OFFSETS
Southwest	Pilot Mutual Aid (SWAPA Sponsored)	Inability to perform one or more essential duties of occu- pation	30-days or exhaustion of sick time	\$6,000 per month	18 months	\$16 per check	Sick leave from 47.5 to 105 TFP may be used to supplement benefit
American	Short Term Disability	Unable to perform major duties of own occupation	8 days or exhaustion of sick leave if later	\$50/week	26 weeks	None	
Delta	Short Term Disability	Inability to perform own occupation	7 days	50% x week- ly pay based on highest consecutive 12 months of the last 36, coordi- nated with sick pay and Mutual Aid	26 weeks	None	Workers' Comp payments received or due; state disability benefits received or due; retirement benefits received from the DAL or NWA pension plans
United	Short Term Disability	No plan					
Alaska	Short Term Disability	Inability to perform own occupation	None for ac- cident; 3 days or exhaustion of sick leave, if later, for illness	40% x weekly earnings up to \$1,000/ week. Addi- tional 20% x weekly earnings up to \$500/ week my be purchased	26 weeks	\$26/ mo. for 20% buy- up only	Any compensation from the company, any group insurance coverage; any individual disability policies toward which any employer made a contribu- tion; any pension plan to which any employer contributed; any federal, state or other governmental disability or retirement plan; auto no fault wage replacement benefits to the extent re- quired by law; disability benefits under any group mortgage or group credit disability plan; disability payments resulting from the act or omission of any person whose actions caused the disability

Source: Other Airline CBAs as of Sept. 1, 2015, SWAPA Negotiating Committee

#### LONG TERM (PAGE 1)

	PLAN TYPE	DEFINITION OF DISABILITY	WAITING PERIOD	BENEFIT	BENEFIT PERIOD	PILOT COST	BENEFIT OFFSETS
Southwest	Loss of License (LOL) SWA	Inability to per- form one or more essential duties of occupation	6 months or exhaustion of sick leave or artificial last day paid (whichever occurs first)	60% of pre-disabil- ity income up to \$11,500 Pilot may pay income tax in ad- vance to receive a tax free benefit. Up to 18 total months of LOL for alcohol/chemical and mental health issues.	60 month minimum After 10 years of service, pays additional 1 year for every 2 years of service	\$0 or to prepay income tax, pi- lots pay 2.12% x income (\$230,000 max) x tax rate	LTD supplements \$1,000 per month until the end of LOL benefit period
	Long Term Disability SWAPA	Inability to per- form one or more essential duties of occupation	6 months	66 and 2/3 of pre-disability in- come up to \$12,500 LTD will pay \$1,000 until end of LOL	Up to age 65	1.09% x in- come (\$18,750 max)	LOL is primary benefit until end of benefit period

#### LONG TERM (PAGE 2)

		LONG TERM				T (PAGE 2)			
	PLAN TYPE	DEFINITION OF DISABILITY	WAITING PERIOD	BE	NEFIT	BENEFIT PERIOD	PILOT COST	BENEFIT OFFSETS	
American	Long Term Disability (Effec- tive for disabilities occurring on or after Oct. 1, 2012. Disabilities incurred in a prior peri- od covered under terms of prior plan(s))	An illness or injury, verified by corporate medical director, that renders the participant unable to continue in the ser- vice of the employer as an airline pilot.	Later of expiration of sick and vaca- tion or 90 days after occurrence of disability Note: Pilots on Long Term Sick may designate the number of hrs to be paid each month between the low end of line construc- tion window and their IMAX. Additionally they may choose the number of hrs to use prior to begin- ning LTD.	compensa previous 1 highest ca of the prev if greater),	age monthly tion for 2 months (or lendar year rious 5 years, max. benefit month (less	For first 24 months: Pilot unable to perform the duties of his occupation. On and after 24 months: Pilot's inabili- ty to earn 80% of his predisability pay. The earlier of commencement of retirement benefits or attainment of normal retirement age under the retirement program. Benefits limited to 24 months/lifetime (including sick time and/or disability benefits) for disabilities related to chemical dependency and/or mental or nervous conditions. Benefits suspended during periods of furlough or in the event the pilot works for the Company in a capacity other than as a pilot. All payments stop at FAA- mandatory retirement age.	None	For first 48 months: Worker's Compensation, State Disability, Social Security Disability Income benefits (family) 48 months and after: add to offset above Earned Income	
Delta	Long Term Disability	Inability to exercise First Class Medical Certificate as a result of injury, illness or disease, or Company determines that he does not meet the FAA standards for the issuance of a medical certificate. A recovered pilot who is unable to return to active status because his medical certificate applica- tion is pending may continue to receive benefits, even if not under a physician's care, provided he has made the required disclosures in good faith and on a timely basis.	26 weeks	50% x FAE		FAA-mandatory retirement age, limited to 30 months/event, 54 months/life- time for disabilities related to Mental Health Substance Abuse (MHSA). Running of the 30/54-month limits suspended during any period the pilot is also disabled for a physical cause. Benefits continue during periods of furlough.	None	Retirement benefits paid from the qualified defined benefit plan, the nonqualified Bridge and Supplemental Annuity Plans and the Western Pilots D-Plan. For disability event dates after 11/11/04, also offset by annuity equivalent of the DC plan when first distributed, or age 62 if earlier. For pilots disabled after 6/1/2006, and pilots previously on disability who are still on the seniority list as of 6/1/2006, the following offsets will also apply: Workers' Compensation, state disability income benefits (whether or not claimed), and income from other employment that exceeds the pre- offset disability benefit payable. In the event of termination of the qualified or nonqualified defined benefit plans, the DB plan offset will be calculated based on the amount of retirement benefit that would have been paid had the plan not been terminated rather than the amount actually paid. Once the amount of the offset is calcu- lated, it will be frozen.	
United	Long Term Disability	Effective 12/18/12, ineligibility to exer- cise the privileges of the Required Medi- cal Certificate, as the result of an injury or medical condition, including natural deterioration.	Later of 90 days or exhaustion of sick leave to 120 hours, waived for special benefits payable for disabilities attributable to drug, alcohol or substance abuse if pilot participates in the HIMS/ EAP treatment program. Exhaus- tion of additional sick leave at pilot's discretion. Occupational - 60 days or, at pilot's discretion, exhaustion of sick leave, if later.	50% x mor max \$8,000 (after offse		To mandatory retirement age, limited to 12 months/lifetime for disabilities related to alcohol or substance abuse. In the case of a pilot obtaining his medical certificate, benefits continue until the earlier of commencement of training or 15 days following the date the required medical certificate is regained. Benefits cease upon furlough or termina- tion of employment.	35% of cost. 2013 - pilot pays 1.38% of hourly rate (based on 85.5 hrs./mo.), company pays 2.58% (income imputed). Compen- sation consid- ered is limited to \$16,000/ month.	State disability or disability benefits under another employ- er- sponsored plan which are paid or payable; SSDI receive by pilot (excluding family benefits and subsequent changes to benefit unless the result of a determination error); sick pay paid by any Employer; any com- pensation (other than vacation and amounts under LOA 24) paid directly or indirectly by any Employer.	
Alaska	Long Term Disability	Inability to perform own occupation because of mental or physical impairment (including loss of license), including transfer to non-crew- member position or seat change.	6 months	service act ue while o for DB pla electing st rebalance plicable C contribu- during dis DB plan pu electing th or volunta	eligible tion. Credited cruals contin- n disability n participants atus quo and options. Ap- ompany DC tions continue ability for articipants te rebalance ry soft freeze well as for	To age 65. If pilot disables prior to nor- mal retirement eligibility, then upon eligibility, pilot will be given the choice to receive normal retirement benefits, including his lump sum, or continue on disability retirement/LTD to age 65. Pilot must return to work for at least 365 days before age 65 to be eligible to receive his lump sum. In no event, however, will the normal retirement benefit be greater than the disability retirement benefit unless the pilot's ac- crued normal retirement benefit as of the date of disability was greater than the disability retirement benefit.	None	Other income paid by the Com- pany, not including vacation pay, grievance settlements/awards, profit sharing, imputed income or PISP contributions in excess of qualified plan limits.	

# **RETIREE MEDICAL**

	PLAN TYPE	ELIGIBILITY	BENEFIT	MONTHLY PILOT COST
Southwest	Pre-Medicare Medical	Pilots retiring from 55-60 with 15 years of service can sell unused sick for own medical Pilots retiring after age 60 can sell unused sick for spouse and dependent medical	Choice Plan C	10 trips in sick bank for every 1 month of coverage
American	Pre- Medicare Medical	Age 50 with 10 y/s	Option 1: Standard - (lowest deductibles); benefits limited to \$300,000/lifetime (or remainder of active med- ical maximum, if less) through age 65. Option 2: Value - \$1 Million LTM through age 65.	2015 Option 1: Employee Only \$1,042 Employee + 1 \$2,084 Employee + 2 \$3,126 2015 Option 2: Employee Only \$1,576 Employee + 1 \$3,152 Employee + 2 \$4,728
Delta	Pre- Medicare Medical	Normal (age 60) and early retir- ees (age 50+), and dependents per active pilot dependent eligibility	Choice of same plans as actives until age 65, or DPMP until Medicare eligibility.	<ul> <li>NR: 100% of the retiree premium (based on pool of retirees only), or 51% of DPMP retiree premium. Pilots electing COBRA may opt back in after expiration.</li> <li>ER: 100% of retiree premium to age 60, thereafter, until age 65, 51% of DPMP retiree premium or 100% of premium for other plans.</li> <li>2013 retiree monthly premium (100%): DPMP &amp; DPMP OOA \$717.44/ea, ret+sp, \$390.92/ch. Gold HRA &amp; OOA \$792.55/ea, ret+sp, \$279.02/ch. Silver HRA \$691.52/ea, ret+sp, \$236.83/ch. Diamond HSA \$790.62/ea, ret+sp, \$252.44/ch. Ruby HSA \$731.64/ea, ret+sp, \$221.26/ch.</li> <li>Dental: Preventive \$11.41/ea, ret+sp, \$21.41/ch. Comp &amp; DeCare Dental \$37.66/ea, ret+sp, \$47.72/ch.</li> <li>DPMP Comp: \$38.60/ea, ret+sp, \$48.93/ch. DPMP \$42.70/ea, ret+sp, \$51.35/ch.</li> <li>Vision: \$6.38/ea, retiree &amp; sp, \$5.74/ch.</li> <li>N/A; funded during active employment with \$1/hour of pilot pay.</li> <li>Contributions than cannot be made to pilots' DC plan due to 415(c) and/or 401(a)(17), and contributions attributable to forfeited vacation will also be contributed to pilot's RHA.</li> </ul>
United	Retiree Health Ac- count (RHA)	Normal	Balance of individual RHA account, funded during active employ- ment, to be used for reimburse- ment of eligible medical expenses of the pilot and eligible dependents.	- N/A; funded during active employment with \$1/hour of pilot pay. - Contributions than cannot be made to pilots' DC plan due to 415(c) and/or 401(a) (17), and contributions attributable to forfeited vacation will also be contributed to pilot's RHA.
Alaska	Pre- Medicare Medical	Age 45 with 60 months of service (including periods while on LTD), and dependents per active pilot dependent eligibility. Upon pilot's Medicare eligibility, depen- dents may continue until the earlier of (1) 65 months, or (2) date spouse reaches age of Medicare-eligibility, or (3) the date spouse becomes covered under another plan without pre-existing condition limits. If spouse's other coverage contains preexisting condition limits, plan may be continued and will pay as secondary until prevention limitation period ends.	Same plan as actives un- til Medicare eligibility.	<ul> <li>50% of group rate.</li> <li>2013 pilot contributions: PPO: Med only \$274.84/ee only,</li> <li>\$549.67/ee+sp, \$467.23/ee + ch, \$742.07/family.</li> <li>Med/Den: \$300.38/ee only, \$600.78/ee+sp, \$510.66/ee+ch,</li> <li>\$811.05/family.</li> <li>Med/Den/Vis: \$302.80/ee only, \$605.62/ee+sp, \$514.79/ee+ch,</li> <li>\$817.58/family.</li> <li>Med/Vis: \$277.26/ee only, \$554.51/ee+sp, \$471.36/ee+ch,</li> <li>\$748.60/family.</li> <li>HDHP/HSA: Med only \$231.08/ee only, \$460.31/ee+sp,</li> <li>\$384.62/ee+ch, \$636.89/family.</li> <li>Med/Den: \$256.62/ee only, \$511.42/ee+sp, \$428.05/ee+ch,</li> <li>\$705.87/family.</li> <li>Med/Den/Vis: \$259.04/ee only, \$516.26/ee+sp, \$432.18/ee+ch,</li> <li>\$712.40/family.</li> <li>Med/Vis: \$233.50/ee only, \$465.15/ee+sp, \$388.75/ee+ch,</li> <li>\$643.42/family.</li> </ul>
FedEx	Pre- Medicare Medical	All retirees age 55 or older, with 10 y/s if hired before 1/1/88 or 20 y/s if hired on or after 1/1/88, or age 60 with at least 5 years continuous service prior to age 60, and dependents per active pilot dependent eligibility.	Same plans as actives, plus High Deductible Plan option, until Medi- care eligibility. Lifetime max on benefits applies in High Deductible Plan.	2013: Base Plan \$363/ee, \$377/sp, \$45/ch. Buy-Up Plan - \$397/ee, \$412/sp, \$55/ch. High Ded Plan \$104/ee, \$108/sp, \$25/ch (HMOs available). Dental Base \$31/ee or sp each, \$23/ch only. Dental Buy-Up \$39/ee or sp each, \$30/ch only. Vision \$8/ee, \$13/sp, \$14/ch. Rates combined as appropriate. \$25,000 deposited to VEBA for pilots with a seniority number on 8/25/06, age 53 before 1/1/07, and expected to meet eligibility requirements for retiree health. HRA access at later of age 59 or retirement. - COBRA 2013 Base Plan \$789.94/ee, sp/dp or ch only, \$1,579.88/family. - Buy-up Plan \$824.62/ee, sp/dp or ch only, \$1,649.24/family. - High Ded Plan \$545.73/ee, sp/dp or ch only, \$1,091.46/family Dental Base \$51.18/ee, sp/dp or ch only, \$102.363/family. - Dental Buy-up \$58.85/ee, sp/dp or ch only, \$117.72/familyVision \$9.18/ee, sp/dp or ch only, \$20.40/family.



#### CONTRACT COMPARISON SEPTEMBER 2015 Tentative Agreement Edition